

## **#SoloPR Transcript – 6/8/2016**

- Q1: What trends are your clients interesting in following? #solopr
- Q2: Are you evolving strategies for clients to fit changing generational values? #solopr
- Q3: Q3 really applies to other countries as well, so easy to focus on where you live, but are we missing bigger picture? #solopr
- Q4: What changes can we #solopr pros make to leverage voice recognition search?
- Q5: Are you doing more, less or the same with paid strategies these days? #solopr
- Q6: What skills should we be adding to future proof our solo businesses? #solopr
- Q7: What would you like to see more of in the future? #solopr

Transcript follows in reverse chronological order:



SoloPR 1:58pm via tchat.io

As we wind down, quick reminder that early bird registration for conference is July 13, time flies, so don't wait! #solopr



KarenSwim 1:57pm via Hootsuite

Yes @KristK definitely! #solopr



KristK 1:56pm via tchat.io

Let's do some of this at the Summit! RT @<u>KarenSwim</u>: A7: Real engagement & conversation; long form journalism; thoughtful discussions <u>#solopr</u>



KarenSwim 1:56pm via Hootsuite

Thanks @PaulaJohns! ;-) #solopr



<u>DebLRobison 1:56pm via TweetChat by oneQube</u>

A7 I'd like to see more long-form journalism and be able to have conversations with those journalists, either online or IRL #solopr



PaulaJohns 1:55pm via tchat.io

Love this RT @<u>KarenSwim</u>: A7: Real engagement & conversation; long form journalism; thoughtful discussions <u>#solopr</u>



Love it! RT @KristK: I'd like to travel more and do more speaking, teaching. Looking at ways to combine the two #solopr



KarenSwim 1:55pm via Hootsuite

I am an optimist....<u>#solopr</u>



KristK 1:54pm via tchat.io

I'd like to travel more and do more speaking, teaching. Looking at ways to combine the two #solopr



KarenSwim 1:54pm via Hootsuite

A7: Real engagement & conversation; long form journalism; thoughtful discussions #solopr



soniasimone 1:54pm via Twitter Web Client

RT @<u>KarenSwim</u>: I am thinking beyond traditional role to what will be important to clients. Can't do it all but I can evolve. #solopr



KristK 1:53pm via Twitter Web Client

RT @SoloPR: Q7. What would you like to see more of in the future? #solopr



KristK 1:53pm via tchat.io

That's what I want to do too! MT @SoloPR: @DebLRobison as people take tactical inhouse, we need to provide strategy and training #solopr



Q7. What would you like to see more of in the future? #solopr



We have time for one final Q, have fun with it! #solopr



Very important point @<u>DebLRobison</u> as people take tactical in-house, we need to be able to provide strategy and training <u>#solopr</u>



RT @<u>DebLRobison</u>: A6 Also, helping people learn. I don't want to be the person doing social media for clients, so how do I help w/training?<u>#solopr</u>



Boom! MT @ KristK #solopr pros make more money, produce better results & have greater career satisfaction when you use head, not your hands.



A6 Also, helping people learn. I don't want to be the person doing social media for clients, so how do I help w/training? #solopr



A6: <u>#solopr</u> pros make more money, produce better results and have greater career satisfaction when you use your head, not your hands.



Yes! RT @PaulaJohns: A6 Also, partnering to fill in the gaps for the skills you might be lacking. #soloPR



SoloPR 1:49pm via tchat.io

So true and yuck! RT @<u>KristK</u>: A6: AI/robots will be able to generate copy and graphics. And don't forget Fiverr and the like. Ick. <u>#solopr</u>



KarenSwim 1:49pm via Hootsuite

@PaulaJohns Oooh, excellent point, measurement for sure! #solopr



PaulaJohns 1:48pm via tchat.io

A6 Also, partnering to fill in the gaps for the skills you might be lacking. #soloPR



KristK 1:48pm via tchat.io

A6: AI/robots will be able to generate copy and graphics. And don't forget Fiverr and the like. Ick. #solopr



SoloPR 1:48pm via tchat.io

This--->>> MT @ KristK: .....Must provide value beyond production. #solopr



PaulaJohns 1:48pm via tchat.io

Yes, agree. And measurement. RT @ <u>KarenSwim</u>: A6: Deeper digital skills that include social, mobile <u>#solopr</u>



jendonovansf 1:48pm via TweetDeck

RT @SoloPR: Q6. What skills should we be adding to future proof our solo businesses? #solopr



SoloPR 1:47pm via Twitter Web Client

RT @<u>KristK</u>: A6: Management, strategic planning, audience preferences, ROI, measurement, impact. Must provide value beyond production. <u>#solopr</u>



KarenSwim 1:47pm via Hootsuite

I am thinking beyond traditional role to what will be important to clients. Can't do it all but I can evolve. #solopr



KristK 1:46pm via tchat.io

A6: Management, strategic planning, audience preferences, ROI, measurement, impact. Must provide value beyond production. #solopr



KarenSwim 1:46pm via Hootsuite

A6: Deeper digital skills that include social, mobile #solopr



PaulaJohns 1:46pm via tchat.io

A6 We all need to adapt/remain relevant. That said, it doesn't make sense to jump on every bandwagon that comes along. #soloPR



DebLRobison 1:45pm via Twitter Web Client

@SoloPR (sorry coming in late here in Boston!) I think always learning about new methods of business development are important. #solopr

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KristK 1:45pm via tchat.io

A6: We must continue to think beyond tactical implementation to future proof our #solopr businesses



KristK 1:44pm via tchat.io

RT @SoloPR: Q6. What skills should we be adding to future proof our solo businesses? #solopr



SoloPR 1:43pm via tchat.io

Q6. What skills should we be adding to future proof our solo businesses? #solopr



PaulaJohns 1:43pm via tchat.io

So true! RT @SoloPR: "on the go" is the key phrase, as we all get busier, voice is our go-to #solopr



PaulaJohns 1:42pm via tchat.io

A5 Definitely using and considering more paid strategies these days. #soloPR



KarenSwim 1:42pm via Hootsuite

A5: Definitely doing more paid strategies than in the past - ads, media buys, content amplification #solopr



SoloPR 1:41pm via Twitter Web Client

RT @<u>KristK</u>: A5: Doing more paid strategies -- pay to play, online ads, boosted posts, sponsorships. Everyone trying to monetize. <u>#solopr</u>



@PaulaJohns on the go is the key phrase, as we all get busier, voice is our go-to #solopr



KristK 1:41pm via tchat.io

A5: Doing more paid strategies -- pay to play, online ads, boosted posts, sponsorships. Everyone trying to monetize. #solopr



KristK 1:40pm via Twitter Web Client

RT @SoloPR: Q5. Are you doing more, less or the same with paid strategies these days? #solopr



Paulalohns 1:39pm via tchat.io

I use voice as much as possible on my phone...when I'm on the go -- for texts, emails, search, etc. Not using it on my laptop yet. #soloPR



KristK 1:39pm via tchat.io

A4: have to admit my speech lessons and broadcast journalism classes really help when I search by voice. The rain in Spain, baby! #solopr



SoloPR 1:38pm via tchat.io

Q5. Are you doing more, less or the same with paid strategies these days? #solopr



KarenSwim 1:38pm via Hootsuite

I have personally noticed how much more I use voice search too, so the trend makes sense to me . #solopr

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@KristK I know....one more thing for pros to wrap their mind around #solopr



KristK 1:37pm via tchat.io

Perfect! RT @PaulaJohns: A4 I have been reading about this and the impact on search. Good story here: moz.com/blog/how-voice... #soloPR



SoloPR 1:37pm via tchat.io

Thanks! RT @PaulaJohns: A4 I have been reading about this and the impact on search. Good story here: moz.com/blog/how-voice... #soloPR



KarenSwim 1:37pm via Hootsuite

@jgombita Indeed! May the US and UK remain out of the doom and gloom zone for years to come, we've had our fair share! #solopr



KristK 1:36pm via tchat.io

A4: Voice recognition search? I have a few clients that we're still focusing on their online presence and SEO. #solopr



PaulaJohns 1:35pm via tchat.io

A4 I have been reading about this and the impact on search. Good story here: <a href="moz.com/blog/how-voice...#soloPR">moz.com/blog/how-voice...#soloPR</a>



KarenSwim 1:35pm via Hootsuite

This goes beyond conversational tone but thinking through how people think and search for what clients do #solopr

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KristK 1:35pm via Twitter Web Client

RT @SoloPR: Q4. What changes can we #solopr pros make to leverage voice recognition search?



igombita 1:35pm via Twitter Web Client

@<u>KarenSwim</u> more space, would say "doom and gloom" zone.... Here's hoping US and UK are not in them (or at least not for long)! #solopr



KarenSwim 1:34pm via Hootsuite

A4: Making sure that our messaging aligns with how our audience talks about client solutions #solopr



PaulaJohns 1:34pm via tchat.io

@dariasteigman Good luck w/ the wi-fi blackouts, Daria! No fun! Bye! #soloPR



SoloPR 1:33pm via Twitter Web Client

RT @PaulaJohns: I've been lucky to work w/ many global clients through the years -- great ongoing learning experience and so rewarding. #soloPR



KarenSwim 1:33pm via Hootsuite

RT @SoloPR: Q4. What changes can we #solopr pros make to leverage voice recognition search? #solopr



PaulaJohns 1:32pm via tchat.io

I've been lucky to work w/ many global clients through the years -- great ongoing learning experience and so rewarding. #soloPR

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@dariasteigman See you later! #solopr



Q4. What changes can we <u>#solopr</u> pros make to leverage voice recognition search?



Apparently I'm having some wifi blackouts, making  $\frac{\#solopr}{}$  hard to handle. Catch you all later.  $\square$ 



Alexa, Siri, Echo, we are using our voices to search, text and more. #solopr



RT @<u>KristK</u>: A3: Yes. If you don't understand the world, you limit your opportunities. Also don't consider your world the center of the univ<u>#solopr</u>



Global perspective can help us to shape strategies, be more proactive for clients & our own biz #solopr



@<u>KarenSwim</u> thanks. Was either that or "time OUT of the sun!" Or time in the shade/storm...:-) #solopr



KarenSwim 1:28pm via Hootsuite

A3: Regardless of where you practice, we are all impacted, so yes we should broaden awareness #solopr



KristK 1:28pm via tchat.io

A3: Yes. If you don't understand the world, you limit your opportunities. Also don't consider your world the center of the universe. #solopr



KarenSwim 1:27pm via Hootsuite

@jgombita very apt description - "doom zone" #solopr



dariasteigman 1:25pm via TweetDeck

@SoloPR Of course, some of this depends on your biz scope. For me, understanding the world has always been impt. #solopr



PaulaJohns 1:25pm via TweetDeck

@dariasteigman That does sound interesting! So true that language must also be tailored for the target market, along w/ channel. #soloPR



SoloPR 1:25pm via tchat.io

More than ever due to technology RT @dariasteigman: Always. B/c we ARE in a global marketplace. #solopr twitter.com/SoloPR/status/...



dariasteigman 1:25pm via TweetDeck

Always. B/c we ARE in a global marketplace. #solopr twitter.com/SoloPR/status/...



Q3 really applies to other countries as well, so easy to focus on where you live, but are we missing bigger picture? #solopr



<u>igombita 1:24pm via Twitter Web Client</u>

@dariasteigman every country has its time in the doom zone. Canada was a global climate change pariah under the last regime! #solopr



<u>dariasteigman</u> 1:23pm via TweetDeck

@PaulaJohns I went to a terrific presentation on this topic. Including the different "languages" we speak across gens. #solopr



SoloPR 1:23pm via tchat.io

Trends report had interesting insights about global markets - growth, different social channels #solopr



KristK 1:23pm via Twitter Web Client

RT @SoloPR: Q3. Should US practitioners be learning more about global markets? #solopr



SoloPR 1:23pm via tchat.io

Q3. Should US practitioners be learning more about global markets? #solopr



KarenSwim 1:23pm via Hootsuite

Great point @KristK that we have to evolve but that does not mean leaving behind current base. #solopr



RT @KristK: A2: Social channels/relationships not appropriate for all groups. Teachers use Remind to send text messages to students. #solopr



SoloPR 1:22pm via tchat.io

Interesting to note, not just hype but reality RT @PaulaJohns: A2 Comm preferences across generations is a focus now. #soloPR



KristK 1:21pm via tchat.io

A2: Social channels/relationships not appropriate for all groups. Teachers use Remind to send text messages to students. #solopr



PaulaJohns 1:21pm via tchat.io

A2 Comm preferences across generations is a focus now. #soloPR



KristK 1:20pm via tchat.io

SMS is going to be Huuuge. RT @dariasteigman: A2 Talking a lot more about SMS and how to reach people via text. #solopr



SoloPR 1:19pm via tchat.io

This is going to become more important RT @dariasteigman: A2 Talking a lot more about SMS and how to reach people via text. #solopr



dariasteigman 1:19pm via TweetDeck

RT @<u>KristK</u>: A2: Thinking beyond generational values, but also place on the career/family spectrum. Lifestyle needs, comms prefs <u>#solopr</u>

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RT @KristK: A2: Thinking beyond generational values, but also place on the career/family spectrum. Lifestyle needs, comms prefs #solopr



dariasteigman 1:18pm via TweetDeck

A2 Talking a lot more about SMS and how to reach people via text. #solopr



KristK 1:18pm via tchat.io

A2: Thinking beyond generational values, but also place on the career/family spectrum. Lifestyle needs, comms prefs <u>#solopr</u>



lzzpnp 1:18pm via Twitter for iPhone

RT @SoloPR: Q2. Are you evolving strategies for clients to fit changing generational values? #solopr



dariasteigman 1:18pm via TweetDeck

A2 Absolutely. Especially as we "add" generations, key to understand how they get their info. #solopr



dariasteigman 1:17pm via TweetDeck

@<u>KristK</u> One of my fave Chrome extensions is Dream Afar. It opens up a tab w/ a pretty picture -- & keeps my Google search bar. <u>#solopr</u>



SDITSystems 1:17pm via RoundTeam

RT @PaulaJohns: Top #tech trends for my clients & others include machine learning, IoT, automation, predictive analytics, customer success.#soloPR



KarenSwim 1:17pm via Hootsuite

A2: For some clients, we are adding new channels/ strategies to reach younger audiences. #solopr



PaulaJohns 1:16pm via tchat.io

Sounds like something I need > MT @ <u>KristK</u>: I may start playing w/ Chrome ext OneTab so I don't have 20 tabs open all day. #solopr



KristK 1:16pm via Twitter Web Client

RT @SoloPR: Q2. Are you evolving strategies for clients to fit changing generational values? #solopr



dariasteigman 1:16pm via TweetDeck

Thx, @KristK. I'm going to have to check that one out. Then I can exchange & extension for tabs. Hmmm. #solopr



SoloPR 1:16pm via tchat.io

Q2. Are you evolving strategies for clients to fit changing generational values? #solopr



SoloPR 1:15pm via tchat.io

One of the points in the trends report was about values and preferences of various generations. #solopr



KristK 1:15pm via tchat.io

I may start playing with Chrome ext OneTab so I don't have 20 tabs open all day, @dariasteigman. Read about it on @SpinSucks #solopr

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## PaulaJohns 1:14pm via tchat.io

Top <u>#tech</u> trends for my clients & others include machine learning, IoT, automation, predictive analytics, customer success. <u>#soloPR</u>



dariasteigman 1:14pm via TweetDeck

@jgombita Great point, Judy. Had a long convo about #brexit -- & what happens if the EU fractures? B/w the U.S. & EU... yikes. #solopr



SoloPR 1:13pm via tchat.io

Thanks for that insight @jgombita!: @dariasteigman same with the UK and possible #brexit re: trade deals and foreign ownership... #solopr



dariasteigman 1:13pm via TweetDeck

@<u>KristK</u> I've had it open in a browser for a few days; need time to dig in & translate for my audience. #solopr



igombita 1:12pm via Twitter Web Client

@<u>dariasteigman</u> same with the UK and possible <u>#brexit</u> re: trade deals and foreign ownership.... c @<u>KarenSwim</u> <u>#solopr</u>



SoloPR 1:12pm via tchat.io

Hi @PaulaJohns and @jendonovansf! #solopr



dariasteigman 1:12pm via TweetDeck

@jendonovansf Yes (and hello!). It's not something they talk about, but it's an undercurrent that's impacting spend decisions. #solopr

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KarenSwim 1:12pm via Hootsuite

Hi @jendonovansf! #IoT is big for some of my clients too. #solopr



SDITSystems 1:12pm via RoundTeam

RT @PaulaJohns: Paula here, tech-focused solo joining a bit late from the San Diego area. #soloPR



jendonovansf 1:11pm via TweetDeck

@KristK @SoloPR It's a great tool every year. #solopr



KristK 1:11pm via tchat.io

A1: The Trends report is going to make me look uber-smart. Thanks for sharing, @SoloPR kpcb.com/internet-trends #solopr



<u>jendonovansf 1:11pm via TweetDeck</u>

@dariasteigman @KarenSwim Just what we talked about last week, Daria! #solopr



PaulaJohns 1:11pm via tchat.io

Paula here, tech-focused solo joining a bit late from the San Diego area. #soloPR



SoloPR 1:11pm via Twitter Web Client

RT @jendonovansf: A1: Trends top of mind for my clients include #robotics, #IoT, #edtech, #consumertech & #mobile. #solopr



dariasteigman 1:11pm via TweetDeck

@<u>KarenSwim</u> Agreed. Lots of businesses have an uneasy eye on the U.S. political landscape. <u>#solopr</u>



jendonovansf 1:11pm via TweetDeck

A1: Trends top of mind for my clients include <u>#robotics</u>, <u>#IoT</u>, <u>#edtech</u>, <u>#consumertech</u> & <u>#mobile</u>. <u>#solopr</u>



SoloPR 1:11pm via tchat.io

@dariasteigman Interesting point and another reason they can count on us to help with watching what is important #solopr



phyllisweisspr 1:10pm via Twitter for iPhone

RT @dariasteigman: Great Q. I don't think most cos are focused on trends. They're still trying to manage the content equation. #solopr htttwitter.com/SoloPR/status/...



KristK 1:10pm via tchat.io

A1: looking at evolving digital channels and usage trends. #solopr



SoloPR 1:10pm via Twitter Web Client

RT @dariasteigman: Great Q. I don't think most cos are focused on trends. They're still trying to manage the content equation. #solopr htttwitter.com/SoloPR/status/...



KarenSwim 1:10pm via Hootsuite

A1: Economic and political trends and industry specific, but tech clients are all over this trends report. #solopr

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dariasteigman 1:09pm via TweetDeck

Great Q. I don't think most cos are focused on trends. They're still trying to manage the content equation. #solopr twitter.com/SoloPR/status/...



KarenSwim 1:09pm via Hootsuite

RT @SoloPR: Q1. What trends are your clients interesting in following? #solopr



KristK 1:08pm via Twitter Web Client

RT @SoloPR: Q1. What trends are your clients interesting in following? #solopr



SoloPR 1:08pm via tchat.io

Q1. What trends are your clients interesting in following? #solopr



dariasteigman 1:08pm via TweetDeck

@KristK Hello, @KristK. I'm going to join you in the procrastinator line today. #solopr



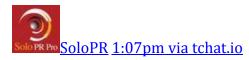
BernadetteDavis 1:08pm via Twitter Web Client

RT @<u>KarenSwim</u>: It's time for this week's <u>#solopr</u> chat, for <u>#freelance</u> consultants in <u>#PR</u>, <u>#socialmedia</u> and related fields!



<u>dariasteigman 1:07pm via TweetDeck</u>

Did I mention I'm also in the running for Zombie of the Day? Was out v. early "on location" getting new head shots. #solopr



Today's chat was inspired by Mary Meeker's 2016 Internet Trends Report #solopr



KristK 1:07pm via tchat.io

Hi @dariasteigman ! Always good to see your name pop up. #solopr



SoloPR 1:06pm via tchat.io

Hi @dariasteigman great to see you! #solopr



KristK 1:06pm via tchat.io

Becoming a champion procrastinator and project avoider RT @SoloPR: Hi @KristK! So glad to see you! How are you doing? #solopr



dariasteigman 1:06pm via TweetDeck

All set for <u>#solopr</u>, where I gather we're gazing into the future. Me: biz owner, tequila drinker, & big fan of looking forward. :)



SoloPR 1:06pm via tchat.io

We will give it a few minutes to allow people to find their spot in the shade and join us ;-) #solopr



SoloPR 1:04pm via tchat.io

Hi @KristK! So glad to see you! How are you doing? #solopr



If you're joining, please introduce yourself. This is @<u>KarenSwim</u>, Michigan based <u>#PR</u> Pro and Pres. of soloprpro [dot] com <u>#solopr</u>



KristK 1:04pm via tchat.io

Awesome topic! RT @SoloPR: Q's are here: soloprpro.com/solopr-topic-c... but we will be tweeting them on the chat #solopr



KristK 1:03pm via tchat.io

Hello to my <u>#solopr</u> pals! Kristie here from the MS Gulf Coast (it's only 90 here today!). I'm APR, consultant + teacher, 25+ yrs PR exp



SoloPR 1:02pm via tchat.io

We are gazing into the future today, Q's are here: <u>soloprpro.com/solopr-topic-c...</u> but we will be tweeting them on the chat #solopr



SoloPR 1:01pm via tchat.io

It's time for this week's <u>#solopr</u> chat, for <u>#freelance</u> consultants in <u>#PR</u>, <u>#socialmedia</u> and related fields!