

#SoloPR Transcript – 4/13/2016

Q1: How do you manage your solo career path? (Self-driven/clients/market) #solopr

Q2: How do you ensure you're continuing to learn as a professional? #solopr

Q3: Is staying at the level you are at a viable business option? (Why/why not?) #solopr

Q4: How can you advance your career apart from your business? #solopr

Q5: Would you return to traditional work to advance your career? #solopr

Q6: Should you take different roles in your business to advance your career? #solopr

Q7: How do you define career satisfaction? #solopr

Q8: What are some of your career/development goals this year? #solopr

Transcript follows in reverse chronological order:



SoloPR 1:58pm via tchat.io

The transcript from today's chat will be on the blog tomorrow, tell a friend. ;-) #solopr



SoloPR 1:58pm via tchat.io

Thank you everyone for showing up and sharing! So appreciative of each one of you! #solopr



mdbarber 1:58pm via tchat.io

Great chat this week all. You're a wonderful support group. #solopr



phyllisweisspr 1:57pm via Twitter Web Client

RT @dariasteigman: Thanks, everyone for another hour of #solopr smarts & sass. And laughs,



KarenSwim 1:57pm via Hootsuite

@gregwbrooks Yep! Did it for years, got away from it and got serious about it again this month. It can be done! #solopr



dariasteigman 1:57pm via TweetDeck

Thanks, everyone for another hour of #solopr smarts & sass. And laughs,



phyllisweisspr 1:57pm via Twitter Web Client

RT @SoloPR: As time winds down, quick reminder that we chat on the hashtag all week long, great way to share and stay connected! #solopr



iendonovansf 1:57pm via TweetDeck

A8: 2016 Goals: Continue to improve at the "business" side of business, secure more #socialmedia trainings & workshops for #PR pros. #solopr



SoloPR 1:56pm via tchat.io

As time winds down, quick reminder that we chat on the hashtag all week long, great way to share and stay connected! #solopr



mdbarber 1:56pm via tchat.io

Love! MT @gregwbrooks: A8: Move to a 4-day week wo impacting billings. I may still work on that day, but only by choice, not need. #solopr



gregwbrooks 1:56pm via Twitter Web Client

A8: I want to move to a 4-day week without impacting billings. I may still work on that day, but only by choice, not need. #solopr



DebLRobison 1:55pm via TweetChat by oneQube

I have to drop out a little early, all! It was good to be here and I learned a lot- as always! Thank you for this. :-) #solopr



mdbarber 1:55pm via tchat.io

@KristK you don't have time for that! Except on airplanes. #solopr

#solopr transcript – 4/13/2016

Page | **3**



KristK 1:54pm via tchat.io

@mdbarber I was tempted to say Sleep. #solopr



SoloPR 1:54pm via tchat.io

Love all of those @KristK! Aiming high but with balance! #solopr



mdbarber 1:53pm via tchat.io

@KristK you have a ton on your plate! But I like that laughing is there! #solopr



phyllisweisspr 1:53pm via Twitter Web Client

RT @KristK: A8: Goals: Keep current clients. Gain new ones. Produce results. More speaking engagements. Learn. New website. Travel. Laugh.#solopr



KristK 1:53pm via tchat.io

A8: Goals: Keep current clients. Gain new ones. Produce results. More speaking engagements. Learn. New website. Travel. Laugh. #solopr



SoloPR 1:53pm via tchat.io

Lol! RT @abovepromotions: A8) Make a #SoloPR chat on time. ;-) Continue to strengthen technology skills and understanding.



dariasteigman 1:53pm via TweetDeck

Probably an outlier, but I don't tend to set goals. Though I do need to get back to improving my Spanish. #solopr twitter.com/SoloPR/status/...



Good one! RT @abovepromotions: A8) Make a #SoloPR chat on time. ;-) Continue to strengthen technology skills and understanding.



KarenSwim 1:52pm via Hootsuite

A8: Long list, I like learning and growing, it keeps me youngish #solopr



abovepromotions 1:52pm via Hootsuite

A8) Make a <u>#SoloPR</u> chat on time. ;-) Continue to strengthen technology skills and understanding.



KarenSwim 1:51pm via Hootsuite

A8: Embrace being my own client, learning more about VR and how it can apply to my work #solopr



dariasteigman 1:50pm via TweetDeck

@KristK ha ha ha I hear you on that one! #solopr



mdbarber 1:50pm via tchat.io

A8 - Build client base in food arena; continue to mentor wonderful young people in field. #solopr



KellyeCrane 1:50pm via tchat.io

@phyllisweisspr So well said. Too many people focus on just one of those three (which one differs by person). #solopr



KristK 1:49pm via Twitter Web Client

RT @SoloPR: Q8. What are some of your career/development goals this year? #solopr



phyllisweisspr 1:49pm via Twitter Web Client

RT @SoloPR: Q8. What are some of your career/development goals this year? #solopr



mdbarber 1:49pm via Twitter Web Client

RT @SoloPR: Q8. What are some of your career/development goals this year? #solopr



mdbarber 1:49pm via tchat.io

@SoloPR I say yes. #solopr



SoloPR 1:49pm via tchat.io

Q8. What are some of your career/development goals this year? #solopr



phyllisweisspr 1:49pm via Twitter Web Client

RT @KristK: A7: Sleeping through the night. #solopr



KristK 1:48pm via tchat.io

A7: Sleeping through the night. #solopr



KerryModcom 1:48pm via Twitter Web Client

RT @phyllisweisspr: #solopr Q7: Creative sparks, thrilled clients and buckets of money.

#solopr transcript - 4/13/2016

Page | **6**



Can we squeeze in one more question? #solopr



phyllisweisspr 1:47pm via Twitter Web Client

RT @SoloPR: All of your answers really remind why it's important to know what satisfies YOU and plan your biz accordingly! #solopr



dariasteigman 1:47pm via TweetDeck

What she said. >> #solopr twitter.com/KarenSwim/stat...



mdbarber 1:47pm via Twitter Web Client

RT @SoloPR: All of your answers really remind why it's important to know what satisfies YOU and plan your biz accordingly! #solopr



KellyeCrane 1:47pm via Twitter Web Client

RT @phyllisweisspr: #solopr Q7: Creative sparks, thrilled clients and buckets of money.



KristK 1:47pm via Twitter Web Client

RT @<u>KerryModcom</u>: A7: Doing work I enjoy with people I respect for orgs that align w/my values. #solopr



SoloPR 1:47pm via tchat.io

All of your answers really remind why it's important to know what satisfies YOU and plan your biz accordingly! #solopr



phyllisweisspr 1:47pm via Twitter Web Client

Amen! RT @dariasteigman: A7 Doing work I like. AND having the life I want. #solopr



dariasteigman 1:46pm via TweetDeck

A7 Doing work I like. AND having the life I want. #solopr



KristK 1:46pm via tchat.io

A7: I love seeing former students and next gen PR professionals chart their own path to success. Love being part of their journey. #solopr



KerryModcom 1:46pm via Twitter Web Client

That too! @gregwbrooks: A7: Never having to pay attention to the checking account. #solopr



VoiceMattersLLC 1:46pm via TweetDeck

A7 Doing solid, helpful work for good people while still paying the bills and then some. #solopr



SoloPR 1:46pm via tchat.io

Yes! RT @gregwbrooks: A7: Never having to pay attention to the checking account. #solopr



mdbarber 1:45pm via Twitter Web Client

RT @gregwbrooks: A7: Never having to pay attention to the checking account. #solopr



<u>phyllisweisspr 1:45pm via Twitter Web Client</u>

RT @gregwbrooks: A7: Never having to pay attention to the checking account. #solopr



gregwbrooks 1:45pm via Twitter Web Client

A7: Never having to pay attention to the checking account. #solopr



mdbarber 1:45pm via Twitter Web Client

RT @<u>KerryModcom</u>: A7: Doing work I enjoy with people I respect for orgs that align w/my values. #solopr



phyllisweisspr 1:45pm via Twitter Web Client

RT @<u>KerryModcom</u>: A7: Doing work I enjoy with people I respect for orgs that align w/my values. #solopr



SoloPR 1:45pm via tchat.io

Great answer! RT @<u>KerryModcom</u>: A7: Doing work I enjoy with people I respect for orgs that align w/ my values. <u>#solopr</u>



KerryModcom 1:44pm via Twitter Web Client

A7: Doing work I enjoy with people I respect for orgs that align w/ my values. #solopr



SoloPR 1:44pm via tchat.io

Love this answer! RT @phyllisweisspr: #solopr Q7: Creative sparks, thrilled clients and buckets of money.



<u>DebLRobison 1:44pm via TweetChat by oneQube</u>

@SoloPR A7: I define career satisfaction as being in a position to learn as much as possible and use that to help others grow #solopr



mdbarber 1:44pm via tchat.io

A7 -- peer recognition is important too. <u>#solopr</u>



SoloPR 1:44pm via tchat.io

@mdbarber Awww gotcha, that makes sense! #solopr



phyllisweisspr 1:44pm via Twitter Web Client

#solopr Q7: Creative sparks, thrilled clients and buckets of money.



mdbarber 1:44pm via Twitter for Mac

RT @<u>KarenSwim</u>: A7: Making a difference, challenged, opp to learn/experiment and making an income that gives me choices <u>#solopr</u>



KarenSwim 1:44pm via Hootsuite

A7: Making a difference, challenged, opp to learn/experiment and making an income that gives me choices #solopr



mdbarber 1:43pm via tchat.io

@SoloPR probably true, although I started solo when I was already beyond the tactician so story is a little different. #solopr



Yes @mdbarber so essentially you have taken a different role I'm sure than in early days of more tactical. Yes? #solopr



mdbarber 1:43pm via tchat.io

A7 -- Happy clients + flexible schedule = happy me. (and happy Board) #solopr



phyllisweisspr 1:42pm via Twitter Web Client

RT @SoloPR: Q7. How do you define career satisfaction? #solopr



mdbarber 1:42pm via Twitter Web Client

RT @SoloPR: Q7. How do you define career satisfaction? #solopr



mdbarber 1:42pm via tchat.io

A6 - I work with subs and others but have always been the CEO. I am moving away from tactics...when it's feasible. #solopr



KristK 1:42pm via Twitter Web Client

RT @SoloPR: Q7. How do you define career satisfaction? #solopr



SoloPR 1:42pm via tchat.io

Q7. How do you define career satisfaction? #solopr



SoloPR 1:41pm via tchat.io

Q7 coming! #solopr



mdbarber 1:41pm via Twitter Web Client

RT @gregwbrooks: A7: Roles: The CEO (me) keeps asking the secretary (me) to come sit on his knee. Far less fun than you might imagine. #solopr



KristK 1:40pm via tchat.io

A6: Easy to focus on being a better PR pro. I'm trying to build my management, leadership and biz development skills #solopr



phyllisweisspr 1:40pm via Twitter Web Client

RT @gregwbrooks: A7: Roles: The CEO (me) keeps asking the secretary (me) to come sit on his knee. Far less fun than you might imagine. #solopr



gregwbrooks 1:40pm via Twitter Web Client

A7: Roles: The CEO (me) keeps asking the secretary (me) to come sit on his knee. Far less fun than you might imagine. #solopr



igombita 1:40pm via Twitter Web Client

RT @<u>mjankovich</u>: @<u>jgombita</u> @<u>phyllisweisspr</u> @<u>presgang</u> Not possible to know it all, but it is possible to have a willingness & aptitude for le#SoloPR



dariasteigman 1:39pm via TweetDeck

A6 That's the def. of my biz. Over 25 years, I've grown up & so has my biz. Constantly tweaking (innovating?) client mix, services. #solopr



SoloPR 1:39pm via tchat.io

@mdbarber Not for everyone, some work with subs or have an employee so you can shift your focus #solopr



KarenSwim 1:39pm via Hootsuite

A6: It is valid way to develop and can bring out new skills, i.e. moving from tactical to CEO. #solopr



SoloPR 1:38pm via tchat.io

Lol @phyllisweisspr! #solopr



mdbarber 1:38pm via tchat.io

But as an agency of 1 there's only 1 role...RT @SoloPR: Q6: Should you take different roles in your business to advance your career? #solopr



phyllisweisspr 1:37pm via Twitter Web Client

Is that in addition to chief bottle washer? RT @SoloPR: Q6: Should you take different roles in your business to advance your career? #solopr



VoiceMattersLLC 1:37pm via TweetDeck

A6 Never say never. It'd have to be a very good opportunity - scope AND pay - in an area that aligns with my do gooder instincts lol <u>#solopr</u>



KristK 1:37pm via Twitter Web Client

RT @SoloPR: Q6: Should you take different roles in your business to advance your career? #solopr



mdbarber 1:37pm via Twitter Web Client

RT @SoloPR: Q6: Should you take different roles in your business to advance your career? #solopr



mdbarber 1:37pm via Twitter Web Client

RT @phyllisweisspr: Depends on stage of life. RT @mdbarber: A6 - As much as we seem to all be saying no, I think it can be good for some pe#solopr



mdbarber 1:36pm via Twitter Web Client

RT @<u>KristK</u>: A6: I would consider a single client who paid me more \$\$, provided benefits, and let me set own schedule, work at home. Maybe ##solopr



phyllisweisspr 1:36pm via Twitter Web Client

RT @<u>KristK</u>: A6: I would consider a single client who paid me more \$\$, provided benefits, and let me set own schedule, work at home. Maybe ##solopr



SoloPR 1:36pm via tchat.io

Q6: Should you take different roles in your business to advance your career? #solopr



KristK 1:36pm via Twitter Web Client

RT @SoloPR: Some in our community have gone from solo to work and back to solo. New world, and you can chart your own path. #solopr



phyllisweisspr 1:36pm via Twitter Web Client

Depends on stage of life. RT @mdbarber: A6 - As much as we seem to all be saying no, I think it can be good for some people... #solopr



BluePepperPR 1:36pm via Twitter Web Client

RT @gregwbrooks: A6: I salute others who can do it. I tried, I crashed, I burned and it's *still* a ball of neuroses for me. So, um, nothan#solopr



KristK 1:36pm via tchat.io

A6: I would consider a single client who paid me more \$\$, provided benefits, and let me set own schedule, work at home. Maybe #solopr



mdbarber 1:35pm via Twitter Web Client

RT @SoloPR: Some in our community have gone from solo to work and back to solo. New world, and you can chart your own path. #solopr



SoloPR 1:35pm via tchat.io

Some in our community have gone from solo to work and back to solo. New world, and you can chart your own path. #solopr



mdbarber 1:35pm via tchat.io

A6 - As much as we seem to all be saying no, I think it can be good for some people. It all depends on what your goals are. #solopr



mdbarber 1:34pm via tchat.io

Never say never; you'll always be wrong. MT @<u>KarenSwim</u>: A5: I've learned 2 never say never; love being solo & can't see it happening. #solopr



SoloPR 1:34pm via tchat.io

Employee, but that does not mean in-office, work is changing! RT @phyllisweisspr: #solopr Q6: How do you define "traditional work?"



<u>phyllisweisspr 1:34pm via Twitter Web Client</u>

<u>#solopr</u> Q6: I once thought of returning to corporate America and a good friend convinced of my folly.



phyllisweisspr 1:33pm via Twitter Web Client

RT @mdbarber: Q6 - Good question, @phyllisweisspr. I defined as in an office setting of some sort. #solopr



mdbarber 1:33pm via tchat.io

@SoloPR true story. I've thought about it & been "called" but it's jut not for me. @KristK agrees. #solopr



KarenSwim 1:33pm via Hootsuite

A5: I've learned to never say never but I love being solo and cannot see it happening. #solopr



KristK 1:33pm via tchat.io

@mdbarber Didn't have to think twice. #solopr



mdbarber 1:32pm via tchat.io

Q6 - Good question, @phyllisweisspr. I defined as in an office setting of some sort. #solopr



phyllisweisspr 1:32pm via Twitter Web Client

RT @jgombita: @mjankovich that's why WANT was in ALL CAPS. Figure out (Maslow) prof/personal NEEDS; WANTS in spare time @phyllisweisspr @presganga href="#" class=" quickSearchPopup hash" title="SoloPR">#SoloPR



gregwbrooks 1:32pm via Twitter Web Client

A6: I salute others who can do it. I tried, I crashed, I burned and it's *still* a ball of neuroses for me. So, um, nothankyou. #solopr



SoloPR 1:32pm via tchat.io

Lol @mdbarber now tell us how you really feel about that? :-) #solopr



dariasteigman 1:32pm via TweetDeck

No. But, frankly, advance your career" sounds like asking for someone else's validation of your choices.

#solopr twitter.com/SoloPR/status/...



igombita 1:32pm via Twitter Web Client

@mjankovich that's why WANT was in ALL CAPS. Figure out (Maslow) prof/personal NEEDS; WANTS in spare time @phyllisweisspr @presgang! #SoloPR



mdbarber 1:32pm via tchat.io

@KristK love how we both replied to quickly. #solopr



phyllisweisspr 1:31pm via Twitter Web Client

#solopr Q6: How do you define "traditional work?"



KristK 1:31pm via tchat.io

#solopr transcript – 4/13/2016
For more information and resources, visit http://soloprpro.com/

Nope. No way. No how. RT @ SoloPR: Q6. Would you return to traditional work to advance your career? #solopr



KarenSwim 1:31pm via Hootsuite

@dariasteigman ROFL! Um, does taking a nap count? ;-) #solopr



mdbarber 1:31pm via tchat.io

NO! RT @SoloPR: Q6. Would you return to traditional work to advance your career? #solopr



mdbarber 1:31pm via Twitter Web Client

RT @SoloPR: Q6. Would you return to traditional work to advance your career? #solopr



mdbarber 1:31pm via tchat.io

Hahah! Ask @gregwbrooks! RT @SoloPR: Q6. Would you return to traditional work to advance your career? #solopr



phyllisweisspr 1:31pm via Twitter Web Client

RT @SoloPR: Q6. Would you return to traditional work to advance your career? #solopr



jendonovansf 1:31pm via TweetDeck

@dariasteigman Yes! That balance is so key and a big part of what fulfills me. #solopr



SoloPR 1:30pm via tchat.io

Q6. Would you return to traditional work to advance your career? #solopr



KristK 1:30pm via tchat.io

A4: Yowza! We made Greg speechless??? MT @gregwbrooks: I'm flummoxed by my inability to answer. #solopr



dariasteigman 1:30pm via TweetDeck

@KarenSwim LOL What is this "hobbies" you speak of? #solopr



mjankovich 1:30pm via Twitter for iPhone

@jgombita @phyllisweisspr @presgang Not possible to know it all, but it is possible to have a willingness & aptitude for learning. #SoloPR



SoloPR 1:30pm via tchat.io

Real talk @gregwbrooks! True for many so appreciate your honesty (as if you'd be anything but honest!) #solopr



gregwbrooks 1:29pm via Twitter Web Client

@SoloPR I'm flummoxed by my inability to answer. For me (not saying this is healthy or wise) I am my business and my business is me. #solopr



mdbarber 1:29pm via Twitter for Mac

RT @phyllisweisspr: #solopr Q4: Look for opportunities to do things that scare you, but help you grow.



mdbarber 1:29pm via Twitter for Mac

RT @<u>KellyeCrane</u>: A4: It's hard to separate my career from my business - they're so intertwined. But many things- networking, etc. -serve bo<u>#solopr</u>

#solopr transcript - 4/13/2016

Page | **19**



KellyeCrane 1:29pm via tchat.io

A4: It's hard to separate my career from my business - they're so intertwined. But many things- networking, etc. -serve both. <u>#solopr</u>



phyllisweisspr 1:29pm via Twitter Web Client

#solopr Q4: Look for opportunities to do things that scare you, but help you grow.



dariasteigman 1:29pm via TweetDeck

@jendonovansf Completely agree. It's totally internally driven, & about having the LIFE I want. #solopr



SoloPR 1:29pm via tchat.io

Very true! RT @mdbarber: A4 - Volunteer for community organizations you care about. You can often build new skills there too. #solopr



kcwriter 1:29pm via tchat.io

A4: I'd say building a network would be useful professionally and personally. #solopr



phyllisweisspr 1:28pm via Twitter Web Client

RT @dariasteigman: For me, not about advancing my career; rather about continuing to learn and do work that makes me happy. #solopr https:/twitter.com/SoloPR/status/...



KarenSwim 1:28pm via Hootsuite

A4: Getting involved with organizations you support, going to non-business related events, hobbies (I hear people have these) #solopr



KristK 1:28pm via tchat.io

A4: Service to others, mentoring and giving back to profession -- rewards are endless. #solopr



mdbarber 1:28pm via tchat.io

A4 - Volunteer for community organizations you care about. You can often build new skills there too. #solopr



DebLRobison 1:27pm via TweetChat by oneQube

@SoloPR I like volunteering as part of community, whether professional, or personal, that helps me learn and be part of a team. #solopr



dariasteigman 1:27pm via TweetDeck

For me, not about advancing my career; rather about continuing to learn and do work that makes me happy. #solopr twitter.com/SoloPR/status/...



KristK 1:27pm via Twitter Web Client

RT @SoloPR: Q4. How can you advance your career apart from your business? #solopr



VoiceMattersLLC 1:27pm via TweetDeck

RT @SoloPR: Q4. How can you advance your career apart from your business? #solopr



SoloPR 1:27pm via Twitter Web Client

RT @mdbarber: A3 - I think it's important to distinguish between business growth and personal/professional growth. #solopr



mjankovich 1:27pm via Twitter for iPhone

RT @phyllisweisspr: RT @jgombita: A2. Instead of being a know-it-all, pivot to being a WANT to learn-it-all...#solopr



phyllisweisspr 1:27pm via Twitter Web Client

RT @SoloPR: Q4. How can you advance your career apart from your business? #solopr



BluePepperPR 1:26pm via tchat.io

A3: It's important to grow strategically. Growing too quickly or slowly can have adverse impacts. #solopr



VoiceMattersLLC 1:26pm via TweetDeck

A4 Allowing breathing room for hobbies, downtime - time to soak in new experiences. #solopr



KellyeCrane 1:26pm via tchat.io

RT @SoloPR: Q4. How can you advance your career apart from your business? #solopr



jendonovansf 1:26pm via TweetDeck

Agreed on the learning part, Daria, but to Karen's point, success for me is about fulfillment not title #solopr twitter.com/dariasteigman/...



phyllisweisspr 1:26pm via Twitter Web Client

RT @mdbarber: A3 - I think it's important to distinguish between business growth and personal/professional growth. #solopr



oiceMattersLL<u>C 1:26pm via TweetDeck</u>

RT @mdbarber: A3 - I think it's important to distinguish between business growth and personal/professional growth. #solopr



ndbarber 1:25pm via Twitter Web Client

RT @SoloPR: Q4. How can you advance your career apart from your business? #solopr



Tooliers 1:25pm via Tooliers App

RT @mdbarber: A3 - I think it's important to distinguish between business growth and personal/professional growth. #solopr



mdbarber 1:25pm via tchat.io

A3 - I think it's important to distinguish between business growth and personal/professional growth. #solopr



SoloPR 1:25pm via tchat.io

Q4. How can you advance your career apart from your business? #solopr



lustLakeshia 1:25pm via Twitter Web Client

RT @KristK: A3: Learning to separate my personal happiness from my professional success. But gold stars and good clients still make me happ#solopr



KellyeCrane 1:25pm via tchat.io

A3: We can pick and choose the periods when we want to expand our business. That's part of the fun of being solo! #solopr



A3: It's viable, but I have long-range growth goals. Unexpected opportunities always pop up & make this journey more interesting #solopr



KristK 1:25pm via tchat.io

A3: Learning to separate my personal happiness from my professional success. But gold stars and good clients still make me happy #solopr



BluePepperPR 1:25pm via Twitter Web Client

RT @KristK: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. #solopr



dariasteigman 1:25pm via TweetDeck

RT @KristK: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. #solopr



SoloPR 1:25pm via tchat.io

Agree! RT @<u>KellyeCrane</u>: A3: Can you stand still skills-wise? I think not. But you don't always have to be on a growth path. <u>#solopr</u>



jendonovansf 1:25pm via TweetDeck

You said it more eloquently than me, @<u>KarenSwim</u>. Agreed! <u>#solopr</u> twitter.com/KarenSwim/stat...



mdbarber 1:24pm via Twitter for Mac

RT @BluePepperPR: A3: Growth is a must for me... learning, adding clients and skills, and growing existing accounts. #solopr



RT @jgombita: @phyllisweisspr thanks for RT. I like to tell @mjankovich @presgang this is a way they (& other #millennials) distinguish the#solopr



kcwriter 1:24pm via Twitter Web Client

RT @<u>KristK</u>: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. <u>#solopr</u>



SoloPR 1:24pm via tchat.io

Yes! RT @<u>KristK</u>: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. <u>#solopr</u>



KellyeCrane 1:24pm via tchat.io

A3: Can you stand still skills-wise? I think not. But you don't always have to be on a growth path. #solopr



mdbarber 1:24pm via Twitter Web Client

RT @<u>KristK</u>: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. #solopr



SoloPR 1:24pm via tchat.io

RT @BluePepperPR: A3: Growth is a must for me... learning, adding clients and skills, and growing existing accounts. #solopr



gombita 1:24pm via Twitter Web Client

@phyllisweisspr thanks for RT. I like to tell @mjankovich @presgang this is a way they (& other #millennials) distinguish themselves #solopr



dariasteigman 1:24pm via TweetDeck

THIS. <u>#solopr</u> <u>twitter.com/VoiceMattersLL...</u>



BluePepperPR 1:24pm via tchat.io

A3: Growth is a must for me... learning, adding clients and skills, and growing existing accounts. #solopr



gregwbrooks 1:24pm via Twitter Web Client

A3: In what regard? Not starving, but want more revenue per client and beat myself up if the revenue number doesn't rise each year. #solopr



KerryModcom 1:24pm via Twitter Web Client

A3: Yes re: business size but important not to become stagnant re: services/value. #solopr



SoloPR 1:24pm via Twitter Web Client

RT @<u>KristK</u>: A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. #solopr



jendonovansf 1:23pm via TweetDeck

A3: 1 of the things I love about being solo is not feeling the pressure to climb the corporate ladder. I can advance at my own pace #solopr



JustLakeshia 1:23pm via Twitter Web Client

RT @<u>KarenSwim</u>: A3: Yes it's viable and wholly depends on your own goals, for me success is not measured by position but fulfillment <u>#solopr</u>



KristK 1:23pm via tchat.io

A3: I'm OK if business stays at same level but that doesn't mean I have to be stagnant as a professional. #solopr



JustLakeshia 1:23pm via Twitter Web Client

RT @<u>KeeyanaAvery</u>: A2: Webinars, events, my peers, articles & blogs (esp. from other industries), & communities like this! #solopr https://twitter.com/solopr/status/...



dariasteigman 1:23pm via TweetDeck

Never. Even if you're senior (or seasoned), always something new to learn, test, integrate or innovate #solopr twitter.com/SoloPR/status/...



VoiceMattersLLC 1:23pm via TweetDeck

RT @phyllisweisspr: RT @jgombita: A2. Instead of being a know-it-all, pivot to being a WANT to learn-it-all...#solopr



phyllisweisspr 1:23pm via Twitter Web Client

RT @<u>VoiceMattersLLC</u>: A3: Plus it's healthy to always have one eye on the future. #solopr



theEMPRESSaubs 1:23pm via Twitter for iPhone

RT @<u>KeeyanaAvery</u>: A2: Webinars, events, my peers, articles & blogs (esp. from other industries), & communities like this! <u>#solopr</u> https://<u>twitter.com/solopr/status/...</u>



VoiceMattersLLC 1:22pm via TweetDeck

A3: Plus it's healthy to always have one eye on the future. #solopr



KarenSwim 1:22pm via Hootsuite

A3: Yes it's viable and wholly depends on your own goals, for me success is not measured by position but fulfillment #solopr



dariasteigman 1:22pm via TweetDeck

And, hello, <u>#solopr</u>. Conf call ran long, & then had to procure soup & salad before I joined in.



KristK 1:22pm via Twitter Web Client

RT @dariasteigman: A2. Eternal curiosity. I read widely, which helps me ID trends. And then I can deep dive / find smarties as needed. #solopr



VoiceMattersLLC 1:22pm via TweetDeck

A3: No, & it's a good thing. At point of needing to delegate in order to grow. Need to figure out how to best do this w/in budget. #solopr



mdbarber 1:21pm via tchat.io

A3 - I do know a few dinosaurs though and they've kept the same clients because that's what the client wants. Not the norm though. #solopr



phyllisweisspr 1:21pm via Twitter Web Client

RT @jgombita: A2. Instead of being a know-it-all, pivot to being a WANT to learn-it-all...#solopr



dariasteigman 1:21pm via TweetDeck

A2. Eternal curiosity. I read widely, which helps me ID trends. And then I can deep dive / find smarties as needed. #solopr



mdbarber 1:21pm via tchat.io

A3 - Interesting ?. Probably not because our profession is changing so much. Been in it 40 years and the change is incredible. #solopr



KristK 1:21pm via Twitter Web Client

RT @SoloPR: Q3. Is staying at the level you are at a viable business option? (Why/why not?) #solopr



KarenSwim 1:21pm via Hootsuite

RT @SoloPR: Q3. Is staying at the level you are at a viable business option? (Why/why not?) #solopr



igombita 1:20pm via Twitter Web Client

A2. Instead of being a know-it-all, pivot to being a WANT to learn-it-all. Not just from here, but from everywhere (in the world) #solopr



<u>DebLRobison</u> 1:20pm via TweetChat by oneQube

@SoloPR I don't think so, I feel like I should always be shooting for a higher level. #solopr



mdbarber 1:20pm via Twitter Web Client

RT @SoloPR: Q3. Is staying at the level you are at a viable business option? (Why/why not?) #solopr



phyllisweisspr 1:20pm via Twitter Web Client

Right on. RT @<u>KellyeCrane</u>: A2: Watch what innovative companies are doing successfully. Creativity inspires creativity! #solopr



KerryModcom 1:20pm via Twitter Web Client

RT @KellyeCrane: A2: Watch what innovative companies are doing successfully. Creativity inspires creativity! #solopr



SoloPR 1:20pm via tchat.io

Q3. Is staying at the level you are at a viable business option? (Why/why not?) #solopr



KristK 1:20pm via Twitter Web Client

RT @mdbarber: A2 -- also consider getting accredited in public relations. Good way to gain/validate skills. praccreditation.org #solopr



mdbarber 1:20pm via Twitter Web Client

RT @gregwbrooks: @mdbarber Read enough of it, and you can spot emerging trends or synthesize likely market openings. #solopr



kcwriter 1:20pm via Twitter Web Client

RT @KellyeCrane: A2: Watch what innovative companies are doing successfully. Creativity inspires creativity! #solopr

#solopr transcript - 4/13/2016

Page | **30**



gregwbrooks 1:19pm via Twitter Web Client

@mdbarber Read enough of it, and you can spot emerging trends or synthesize likely market openings. #solopr



KristK 1:19pm via tchat.io

Same with guru. MT @jendonovansf: don't like being called an expert in anything as there's always room to learn more. #solopr



mdbarber 1:19pm via tchat.io

Exactly! RT @BluePepperPR: 'Cuz you will never (ever!) know it all. RT @mdbarber: A2 - Remember that you don't have to know it all. #solopr



phyllisweisspr 1:19pm via Twitter Web Client

RT @BluePepperPR: Because you will never (ever!) know it all. RT @mdbarber: A2 - Remember that you don't have to know it all. #solopr



KellyeCrane 1:19pm via tchat.io

A2: Watch what innovative companies are doing successfully. Creativity inspires creativity! #solopr



SoloPR 1:19pm via Twitter Web Client

RT @<u>VoiceMattersLLC</u>: A2: a balance of making time for it and not second-guessing at thinking everyone else has it nailed. #solopr



BluePepperPR 1:19pm via tchat.io

Because you will never (ever!) know it all. RT @mdbarber: A2 - Remember that you don't have to know it all. #solopr



mdbarber 1:19pm via tchat.io

@gregwbrooks I know! Figured you'd call me out. #solopr



<u>jendonovansf 1:19pm via TweetDeck</u>

Had forgot about @udemy for this, @JustLakeshia. Which ones would you recommend? #solopr twitter.com/JustLakeshia/s...



mdbarber 1:19pm via tchat.io

@DebLRobison I hear you there! #solopr



SoloPR 1:19pm via tchat.io

Curious is good! RT @phyllisweisspr: #solopr A2. The journalist in me continues to ask a lot of questions to learn new things.



VoiceMattersLLC 1:19pm via TweetDeck

A2: Conferences, blogs, trade associations (like @SoloPR naturally). #solopr



gregwbrooks 1:18pm via Twitter Web Client

@mdbarber Heretic. :) #solopr



KristK 1:18pm via tchat.io

A2: I swear I'm going to listen to more @PRSA webinars -- free to members and available on-demand. #solopr

#solopr transcript – 4/13/2016
For more information and resources, visit http://soloprpro.com/



mdbarber 1:18pm via tchat.io

@gregwbrooks how do you know what those are? #solopr



SoloPR 1:18pm via tchat.io

Great point @mdbarber about not getting lost in the learning and surrounding yourself with smart people who can help #solopr



jendonovansf 1:18pm via TweetDeck

@<u>KristK</u> Agreed. I don't like being called an expert in anything as there's always room to learn more. <u>#solopr</u>



<u>DebLRobison 1:18pm via TweetChat by oneQube</u>

@mdbarber I could easily get caught up in learning all day long, so I limit the time to 15mins, but if complex info I sched time #solopr



mdbarber 1:18pm via tchat.io

A2 -- also consider getting accredited in public relations. Good way to gain/validate skills. praccreditation.org #solopr



VoiceMattersLLC 1:18pm via TweetDeck

A2: a balance of making time for it and not second-guessing at thinking everyone else has it nailed. #solopr



phyllisweisspr 1:18pm via Twitter Web Client

#solopr A2. The journalist in me continues to ask a lot of questions to learn new things.



gregwbrooks 1:18pm via Twitter Web Client

A2: I spend almost no time on what PR people think is new and shiny; more time on what McKinsey, et. al. say will come next. #solopr



jendonovansf 1:18pm via TweetDeck

A2: Build a great network of people that are knowledgable in a wide range of topics, and tap them to learn as needed. #soloPR



JustLakeshia 1:18pm via tchat.io

A2: Industry news, facebook groups like Solo PR, web trainings (Udemy). I have to be careful not to chase every new shiny object #solopr



KristK 1:18pm via tchat.io

A2: I choose an area where I'm not comfortable and build up familiarity. Don't need to be an expert, but can't be ignorant #solopr



BluePepperPR 1:18pm via tchat.io

A2: Tons of reading & I also participate in workshops + conferences... PR-related and those relevant to client's industries. #solopr



kcwriter 1:17pm via tchat.io

I follow group discussions and tweet chats (like this one) to keep track of what's needed #solopr



KeeyanaAvery 1:17pm via Twitter for iPhone

A2: Webinars, events, my peers, articles & blogs (esp. from other industries), & communities like this! #solopr twitter.com/solopr/status/...



mdbarber 1:17pm via tchat.io

A2 - Remember that you don't have to know it all. #solopr



mdbarber 1:17pm via tchat.io

A2 - easy to get buried in the learning. Also make sure you have people around smarter than you & can help you when needed. #solopr



SoloPR 1:17pm via tchat.io

Yes! RT @KellyeCrane: A2: Read, read and read some more! #solopr



KarenSwim 1:16pm via Hootsuite

A2: I take a cue from industries I serve, and focus on remaining forward thinking to choose my development path <u>#solopr</u>



mdbarber 1:16pm via Twitter Web Client

RT @KellyeCrane: A2: Read, read and read some more! #solopr



KellyeCrane 1:16pm via tchat.io

A2: Read, read and read some more! #solopr



SoloPR 1:15pm via tchat.io

Woot @KellyeCrane so glad you could join! #solopr



mdbarber 1:15pm via tchat.io

A2 - Follow blogs from thought leaders in areas I want to learn more about. Also reach out to people I want to be like & learn. #solopr



gregwbrooks 1:15pm via Twitter Web Client

A1a: It's poss. to chase new tools/tactical skills too hard. More money chasing big new services. Where's the market going next? #solopr



SoloPR 1:15pm via tchat.io

Good ones! RT @mdbarber: A2 - SoloPR Pro, PRSA and other industry groups who have conferences and PD to keep me updated. #solopr



KerryModcom 1:15pm via Twitter Web Client

I agree - value alignment is also important @<u>DebLRobison</u>: I need to be passionate about the people I work with & their svc/prod #solopr



KellyeCrane 1:15pm via tchat.io

Hi everyone- popping in late from Atlanta! #solopr



mdbarber 1:15pm via tchat.io

A2 - SoloPR Pro, PRSA and other industry groups who have conferences and PD to keep me updated. <u>#solopr</u>



KristK 1:14pm via Twitter Web Client

RT @SoloPR: Q2. How do you ensure you're continuing to learn as a professional? #solopr



JustLakeshia 1:14pm via tchat.io

It's definitely self-driven. My actions and choices have to tie to my larger purpose for this thing to work! #solopr



mdbarber 1:14pm via Twitter for Mac

RT @SoloPR: Q2. How do you ensure you're continuing to learn as a professional? #solopr



BluePepperPR 1:14pm via Twitter Web Client

RT @<u>DebLRobison</u>: @<u>mdbarber</u> @<u>gregwbrooks</u> I learned that I like revenue, but need to be passionate about the people I work with & their svc/p#solopr



SoloPR 1:14pm via tchat.io

Q2. How do you ensure you're continuing to learn as a professional? #solopr



mdbarber 1:13pm via Twitter Web Client

RT @<u>DebLRobison</u>: @<u>mdbarber</u> @<u>gregwbrooks</u> I learned that I like revenue, but need to be passionate about the people I work with & their svc/p#solopr



KristK 1:13pm via Twitter Web Client

RT @BluePepperPR: A1: Self-driven... I desire flexibility and the autonomy to select projects. Market-driven... staying abreast of new oppo#solopr



mdbarber 1:13pm via tchat.io

So true: RT @KristK: A1: As a child, I loved seeing gold stars on my report card. Now, it's check marks on my to-do list. #solopr

#solopr transcript – 4/13/2016
For more information and resources, visit http://soloprpro.com/



Great discussion on Q1, stand by for Q2! #solopr



DebLRobison 1:13pm via TweetChat by oneQube

@mdbarber @gregwbrooks I learned that I like revenue, but need to be passionate about the people I work with & their svc/prod #solopr



mdbarber 1:13pm via tchat.io

A1 -- I'm finding a real need for patience and confidence as I try to reach a new group of clients. That's a challenge for me. #solopr



KristK 1:13pm via tchat.io

A1: As a child, I loved seeing gold stars on my report card. Now, it's check marks on my to-do list. #solopr



SoloPR 1:13pm via tchat.io

@DebLRobison honest answer, and I am sure many others can relate! #solopr



BluePepperPR 1:12pm via Twitter Web Client

RT @gregwbrooks: A1: It'll be character driven. Some want to follow their bliss/passion, others are wholly driven by money; others by flexi#solopr



DebLRobison 1:12pm via TweetChat by oneQube

A1: I think it is hard for me to stay on top of this. I am good @ daily development-like learning about a new app, but LT is harder #solopr



mdbarber 1:12pm via tchat.io

@gregwbrooks Good point. I want revenue but it has to be with people/groups I care about. Too old for just \$\$. <u>#solopr</u>



BluePepperPR 1:12pm via Twitter Web Client

RT @<u>KristK</u>: A1: As the boss, you have to focus on what motivates you internally, beyond external affirmation. #solopr



JustLakeshia 1:12pm via Twitter Web Client

RT @<u>KarenSwim</u>: A1: A little of both, sometimes clients can open you up to new paths by need, and it sparks a new passion #solopr



BluePepperPR 1:12pm via tchat.io

A1: Self-driven... I desire flexibility and the autonomy to select projects. Market-driven... staying abreast of new opportunities. #solopr



KristK 1:11pm via tchat.io

A1: Part of my "self development plan" is to add a new skill each year. Gives me "permission" to play w new tools, take classes #solopr



KerryModcom 1:11pm via Twitter Web Client

So true! @KristK: A1: As the boss, you have to focus on what motivates you internally, beyond external affirmation.#solopr



gregwbrooks 1:11pm via Twitter Web Client

@mdbarber Perfect example in our contrasts -- I don't care who I work with but I do care about seeing revenue rise. #solopr



<u>akenn 1:11pm via Twitter Web Client</u>

I wish I could stay for this awesome <u>#solopr</u> chat - but other obligations are calling. Great topic. Can't wait to see the recap.



SoloPR 1:11pm via tchat.io

So true! RT @<u>KristK</u>: A1: As the boss, you have to focus on what motivates you internally, beyond external affirmation. #solopr



SoloPR 1:11pm via tchat.io

I think many solos are like @<u>KristK</u>, top performers! Important to make sure that we find ways to validate our work #solopr



KerryModcom 1:11pm via Twitter Web Client

RT @<u>KarenSwim</u>: A1: A little of both, sometimes clients can open you up to new paths by need, and it sparks a new passion <u>#solopr</u>



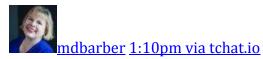
mdbarber 1:10pm via Twitter Web Client

RT @<u>KristK</u>: A1: As the boss, you have to focus on what motivates you internally, beyond external affirmation. #solopr



phyllisweisspr 1:10pm via Twitter Web Client

RT @gregwbrooks: A1: It'll be character driven. Some want to follow their bliss/passion, others are wholly driven by money; others by flexi#solopr



A1: Also work a lot in the community (not new geographic) to make sure people know what I'm doing and want to be doing. #solopr



KristK 1:10pm via tchat.io

A1: As the boss, you have to focus on what motivates you internally, beyond external affirmation. #solopr



SoloPR 1:10pm via tchat.io

RT @<u>KristK</u>: A1: As a goal-driven overachiever, I had to adjust to never getting another promotion or 5-star performance review #solopr



mdbarber 1:10pm via tchat.io

A1 - Agree with @gregwbrooks that it's each person's choice. I have a list of clients I want to work with. Build from there. #solopr



KarenSwim 1:10pm via Hootsuite

A1: A little of both, sometimes clients can open you up to new paths by need, and it sparks a new passion #solopr



KristK 1:10pm via tchat.io

A1: As a goal-driven overachiever, I had to adjust to never getting another promotion or 5-star performance review #solopr

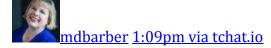


mdbarber 1:09pm via Twitter Web Client

RT @gregwbrooks: A1: It'll be character driven. Some want to follow their bliss/passion, others are wholly driven by money; others by flexi#solopr



RT @mdbarber: Thanks. RT @SoloPR: Plot it out, plan, develop RT @mdbarber: A1 - can you clarify what you mean by manage? #solopr



Thanks. RT @SoloPR: Plot it out, plan, develop RT @mdbarber: A1 - can you clarify what you mean by manage? #solopr



RT @SoloPR: Q1. How do you manage your solo career path? (Self-driven/clients/market) #solopr



A1: It'll be character driven. Some want to follow their bliss/passion, others are wholly driven by money; others by flexibility. #solopr



Plot it out, plan, develop RT @mdbarber: A1 - can you clarify what you mean by manage? #solopr



Oops wrong RT, lol! #solopr



Plot it out, plan RT @SoloPR: Love seeing new and familiar faces, welcome everyone! #solopr



BluePepperPR 1:08pm via Twitter Web Client

RT @gregwbrooks: @BluePepperPR I was a teen during the Urban Cowboy craze. I've done my time on a few mechanical bulls, with similar result#solopr



SoloPR 1:07pm via tchat.io

Love seeing new and familiar faces, welcome everyone! #solopr



mdbarber 1:07pm via tchat.io

A1 - can you clarify what you mean by manage? #solopr



KristK 1:07pm via Twitter Web Client

RT @SoloPR: Q1. How do you manage your solo career path? (Self-driven/clients/market) #solopr



KarenSwim 1:07pm via Hootsuite

RT @SoloPR: Q1. How do you manage your solo career path? (Self-driven/clients/market) #solopr



mdbarber 1:07pm via Twitter Web Client

RT @SoloPR: Q1. How do you manage your solo career path? (Self-driven/clients/market) #solopr



phyllisweisspr 1:06pm via Twitter Web Client

#solopr Phyllis Weiss from the ATL.



gregwbrooks 1:06pm via Twitter Web Client

@BluePepperPR I was a teen during the Urban Cowboy craze. I've done my time on a few mechanical bulls, with similar results. :) #solopr



EileenTanner 1:06pm via Twitter Web Client

@SoloPR Eileen here from Washington State #solopr



SoloPR 1:06pm via tchat.io

Q1. How do you manage your solo career path? (Self-driven/clients/market) #solopr



JustLakeshia 1:06pm via tchat.io

Hi everyone! Lakeshia from Georgia here! #solopr



SoloPR 1:06pm via tchat.io

As a reminder, today we are chatting about career tracks for solos: <u>soloprpro.com/soloprtopic-c...</u> #solopr



SoloPR 1:05pm via tchat.io

Hi @rajean so nice to see you here today! #solopr



BluePepperPR 1:05pm via tchat.io

Checking in from Charlotte and hoping a 'client emergency' doesn't prevent my participation for the full hour. *sigh* #solopr



jendonovansf 1:04pm via TweetDeck

Good morning <u>#SoloPR</u> friends. Jennifer from <u>#SanFrancisco</u>, <u>#socialmedia</u> consultant & trainer.



SoloPR 1:04pm via tchat.io

Great crowd gathering! Stand by for Q1! #solopr



KristK 1:04pm via tchat.io

Greetings to my <u>#solopr</u> pals. Looking forward to today's chat. Kristie here, from the soggy MS Gulf Coast.



rajean 1:04pm via Twitter for Android

RT @SoloPR: One hour until the #solopr chat! We're chatting career planning for entrepreneurs! ht.ly/10AwdG



rajean 1:04pm via Twitter for Android

A long-time, no see hello from <u>#Denver</u> @ <u>SoloPR</u>. Looking forward to catching up to a fave #chat #solopr



BluePepperPR 1:04pm via tchat.io

@gregwbrooks Ha! Hang oooooooooooooooo! *THUMP!* (I guess you weren't holding on tight enough. :-)) #solopr



KerryModcom 1:03pm via Twitter Web Client

Kerry here from Alberta, Canada (15+ yrs exp; 5+ yrs solo) #solopr



Good morning. Mary here from the Seattle area. <u>#solopr</u>



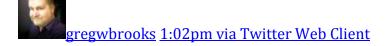
We will give it a few more minutes to allow people to join before we dive in to the chat. #solopr



If you're new to chatting, we suggest using a tool like tchat.io – makes it easier to keep up. Remember to use the #SoloPR hashtag!



Hi @gregwbrooks and @kcwriter! #solopr



Greg in Las Vegas, sitting astride the West Third Group machine and holding on for dear life. #SoloPR



Kelle Campbell joining in from Florida! #solopr



If you're joining, please introduce yourself. This is <u>@KarenSwim</u> of soloprpro [dot] com. #solopr



Hi @DebLRobison, glad you could make it! #solopr



DebLRobison 1:00pm via TweetChat by oneQube

@SoloPR greetings from New England! (Visiting NH today!) #solopr



SoloPR 1:00pm via tchat.io

It's time for this week's <u>#solopr</u> chat, for <u>#freelance</u> consultants in <u>#PR</u>, <u>#socialmedia</u> and related fields!