

## **#SoloPR Transcript - 1/13/2016**

Q1: Are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr

Q2: What are your biggest challenges this year? #solopr

Q3: What are your business resolutions? #solopr

Q4: What events/happenings/trends do you see impacting your work this year? #solopr

Q5: How would you assess the sentiment of your clients and prospects? Are they spending on PR? #solopr

Q6: We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



Don't forget, we chat and share on the hashtag 24/7 and the recap/transcript of this chat will be on the Solo PR blog tomorrow. #solopr



LisaMcAlister 1:53pm via Hootsuite

A6: Info on putting together an effective and repeatable intern program. I don't mind paying, it's the ground work that holds me up. #solopr



akenn 1:53pm via tchat.io

@jendonovansf @SoloPR I think most of us feel the same but lack access to opportunities. #solopr



SoloPR 1:52pm via tchat.io

I am looking forward to implementing your suggestions and sharing many fruitful conversations with all of you this year. #solopr



KellyeCrane 1:52pm via Twitter Web Client

@<u>AmazingPRMaven</u> The <u>#SoloPR</u> Pro premium site & FB group (now led by @<u>KarenSwim</u>) has info on screening/agreements,etc <u>soloprpro.com/join</u>



SoloPR 1:52pm via tchat.io

As we wind down, thank you all for being here today and please mark your calendars for the 2nd and 4th Wed. of every month #solopr



jendonovansf 1:51pm via Twitter for iPhone

@akenn @SoloPR Yes! And offer a mix of services. I love teaming with PR & offering the social media consulting #solopr



SoloPR 1:51pm via tchat.io

That's amazing! RT @phyllisweisspr: #solopr A6: What if we each add the SoloPR icon/link to our company websites?



kpaine66 1:51pm via tchat.io

@phyllisweisspr EXCELLENT idea! #solopr



phyllisweisspr 1:51pm via Twitter Web Client

#solopr A6: What if we each add the SoloPR icon/link to our company websites?



PRProSanDiego 1:50pm via Twitter Web Client

.@akenn @SoloPR @jendonovansf Going after bigger business AND successfully conveying a #soloPR group is just as effective as an agency.



SoloPR 1:49pm via tchat.io

Ugh @AmazingPRMaven so sorry that happened to you! #solopr



SoloPR 1:49pm via tchat.io

These suggestions are AWESOME, keep them coming! #solopr



AmazingPRMaven 1:48pm via TweetChat by oneQube

A6. Screening writers, admin assistants, other subs. Thought I found a great writer, then they bailed when I asked for help #solopr

#solopr transcript – 1/13/2016
For more information and resources, visit <a href="http://soloprpro.com/">http://soloprpro.com/</a>



akenn 1:48pm via tchat.io

@SoloPR @jendonovansf maybe a way to partner and go after bigger business/RFPs? #solopr



LisaMcAlister 1:48pm via Hootsuite

LOVE! RT @gregwbrooks: A6: I'd like every paid member of SoloPRPro try to recruit one additional member. We're smarter as a group. #solopr



<u>phyllisweisspr 1:48pm via Twitter Web Client</u>

Amen! RT @gregwbrooks: A6: I'd like every paid member of SoloPRPro try to recruit one additional member. We're smarter as a group. #solopr



SoloPR 1:48pm via tchat.io

I like the way you think @gregwbrooks!:) #solopr



mdbarber 1:48pm via tchat.io

Yes! RT @gregwbrooks: A6: I'd like every paid member of SoloPRPro try to recruit one additional member. We're smarter as a group. #solopr



kcwriter 1:48pm via Twitter Web Client

@SoloPR Thanks! #solopr



gregwbrooks 1:47pm via Twitter Web Client

A6: I'd like every paid member of SoloPRPro try to recruit one additional member. We're smarter as a group. #solopr



LisaMcAlister 1:47pm via Hootsuite

A6: Biz Dev never gets old. I always need a kick in butt on that one! #solopr



KristK 1:47pm via tchat.io

A6: For 2016: how to secure more corp/org training opps. How to minimize the work; maximize the value. #solopr



mdbarber 1:47pm via tchat.io

A6 - continual reminders about planning -- its importance and how to do it. Also listening. #solopr



SoloPR 1:47pm via tchat.io

Like this one! RT @jendonovansf: A6: PART 1: I'd love to see if there's a way for us to collaborate more together as solos. #solopr



jendonovansf 1:46pm via TweetDeck

A6: PART 2: I know we do one-off connections when new opps arise, but wonder if there's something more formal. #solopr



SoloPR 1:46pm via tchat.io

Excellent suggestion! RT @<u>LEicher</u>: A6: Measurement tools and educating prospects as to the value of PR <u>#solopr</u>



phyllisweisspr 1:46pm via Twitter Web Client

RT @<u>AmazingPRMaven</u>: A6. How to work successfully with other <u>#solopr</u> pros. Screening before partnership, sub agreements, no competes <u>#solopr</u>

#solopr transcript – 1/13/2016
For more information and resources, visit <a href="http://soloprpro.com/">http://soloprpro.com/</a>



A6: PART 1: I'd love to see if there's a way for us to collaborate more together as solos. #solopr



SoloPR 1:46pm via tchat.io

Making note of these great suggestions, thank you! #solopr



LEicher 1:45pm via Twitter Web Client

A6: Measurement tools and educating prospects as to the value of PR #solopr



mdbarber 1:45pm via tchat.io

@PRProSanDiego that explanation seems to work for me too. But then we talk about voice & tone. Conversation not preaching. #solopr



SoloPR 1:45pm via tchat.io

@kcwriter Use a tool like tchat.io and it auto adds the hashtag. I would forget too! #solopr



kpaine66 1:44pm via tchat.io

A6: Pitching. It evolves so quickly. Reporters move around so much more. More on pitching in a changing comms world. #solopr



SoloPR 1:44pm via tchat.io

Oh no @kcwriter lol! #solopr



PRProSanDiego 1:44pm via Twitter Web Client

.@mdbarber When I explain to clients they can communicate directly with the audience WITHOUT a media filter, they get it & like it. #soloPR



AmazingPRMaven 1:44pm via TweetChat by oneOube

A6. How to work successfully with other <u>#solopr</u> pros. Screening before partnership, sub agreements, no competes <u>#solopr</u>



mdbarber 1:44pm via tchat.io

A6 - Continuing to take lead on discussions like this addressing the unique needs of solo pros. Solving problems/sharing solutions. #solopr



kcwriter 1:44pm via Twitter Web Client

I keep forgetting to add the <u>#solopr</u> hashtag to my tweets. I'm obviously really rusty!



SoloPR 1:43pm via tchat.io

@kpaine66 and we're excited to have you! #solopr



LisaMcAlister 1:43pm via Hootsuite

A5: @PRProSanDiego. Expaining tools that sounds like a great opp for an infographic! @gregwbrooks #solopr



dariasteigman 1:43pm via TweetDeck

RT @SoloPR: Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



kpaine66 1:43pm via Twitter Web Client

RT @SoloPR: Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



phyllisweisspr 1:43pm via Twitter Web Client

RT @SoloPR: Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



KristK 1:43pm via Twitter Web Client

RT @SoloPR: Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



mdbarber 1:43<u>pm via Twitter Web Client</u>

RT @SoloPR: Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



kpaine66 1:42pm via tchat.io

@SoloPR @LisaMcAlister This is another major goal of mine this year. That's why I'm excited to be a part of this group. #solopr



SoloPR 1:42pm via tchat.io

Q6. We're starting a new year and chapter. What questions/issues would you like to see Solo PR address in 2016? #solopr



PRProSanDiego 1:42pm via Twitter Web Client

.@gregwbrooks @kcwriter If we position the concept of "content" in greater context, I find clients willing to pay what I charge. #soloPR



kpaine66 1:42pm via tchat.io

@<u>dariasteigman</u> @<u>kpaine66</u> @<u>LisaMcAlister</u> Thank you! Can you please tell my kids that. ;) #solopr



dariasteigman 1:41pm via TweetDeck

RT @SoloPR: Smart! RT @LisaMcAlister: A5: And I'd like to focus more on partnering with other solos in order to be more well-rounded. #solopr



KerryModcom 1:41pm via Twitter Web Client

RT @SoloPR: Smart! RT @LisaMcAlister: A5: And I'd like to focus more on partnering with other solos in order to be more well-rounded. #solopr



dariasteigman 1:41pm via TweetDeck

@kpaine66 @LisaMcAlister Definitely talk to Kate. She's very wise (and smart). #solopr



KellyeCrane 1:41pm via tchat.io

@<u>LisaMcAlister</u> @<u>kpaine66</u> I eliminated media relations from my practice years ago (use subs) - scary! But got results I wanted. <u>#solopr</u>



mdbarber 1:41pm via tchat.io

@PRProSanDiego That's so true (explaining tools). I wonder if it will ever end. Life was simpler before but I like new variety too. #solopr



SoloPR 1:41pm via tchat.io

Smart! RT @<u>LisaMcAlister</u>: A5: And I'd like to focus more on partnering with other solos in order to be more well-rounded. <u>#solopr</u>



RT @dariasteigman: @gregwbrooks @kcwriter But they don't pay me for content. They pay me for my smarts in understanding content. :) #solopr



@gregwbrooks @kcwriter But they don't pay me for content. They pay me for my smarts in understanding content. :) #solopr



A5: And I'd like to focus more on partnering with other solos in order to be more well-rounded. #solopr



RT @PRProSanDiego: .@SoloPR A5. I find myself having to explain there are so many more tools in the PR toolkit than media relations, more t#soloPR



@kcwriter But it's a two-edged sword, right? Content is what people are willing to pay least for. It's a problem for the industry. #solopr



@<u>LisaMcAlister</u> @<u>kpaine66</u> Absolutely. kate@standingoutonline.com Let's arrange a call. <u>#solopr</u>



PRProSanDiego 1:39pm via Twitter Web Client

.@SoloPR A5. I find myself having to explain there are so many more tools in the PR toolkit than media relations, more than ever. #soloPR



AmazingPRMaven 1:39pm via TweetChat by oneQube

I think the need for both content push out and focused media relations will be big drivers in 2016 #pr #solopr



SoloPR 1:39pm via tchat.io

Great discussion everyone! Next Q coming up..... #solopr



KerryModcom 1:39pm via Twitter Web Client

RT @<u>AmazingPRMaven</u>: even with some clients moving things Inhouse or hiring comms staff, no shortage of need for expertise <u>#solopr</u>



LisaMcAlister 1:39pm via Hootsuite

@kpaine66 would love to get your input offline #solopr



SoloPR 1:38pm via tchat.io

New is scary but good! RT @<u>LisaMcAlister</u>: A5: I'm trying to narrow my niche in order to stand out. We'll see, it's scary. #solopr



PRProSanDiego 1:38pm via Twitter Web Client

.@gregwbrooks I have a client who did this. I think they will return - which will be their third run with me. They always come back. #soloPR



kcwriter 1:38pm via Twitter Web Client

A5: Recently heard that 70% of companies were planning to increase their content output this year. May be an opp. for some pros <u>#solopr</u>



kpaine66 1:38pm via tchat.io

@LisaMcAlister I did this about a year ago. Scary but best decision I ever made. #solopr



dariasteigman 1:38pm via TweetDeck

@AmazingPRMaven Waving hello from across our windblown tundra. #solopr



SoloPR 1:38pm via tchat.io

That is definitely reason to celebrate @PRProSanDiego! Have a problem, hire a savvy #solopr Pro!



LisaMcAlister 1:37pm via Hootsuite

A5: I'm trying to narrow my niche in order to stand out. We'll see, it's scary. #solopr



mdbarber 1:37pm via Twitter Web Client

RT @SoloPR: Related to Q5 have you had to make shifts in response to client behavior/sentiment? #solopr



gregwbrooks 1:36pm via Twitter Web Client

@LisaMcAlister LISA'S HERE!! Everything is OK now. :) #solopr



Related to Q5 have you had to make shifts in response to client behavior/sentiment? #solopr



PRProSanDiego 1:36pm via Twitter Web Client

A5: Most of my clients need their website to drive leads. They reluctanty accept blogging's role. Good since they have ME write! #soloPR



AmazingPRMaven 1:36pm via TweetChat by oneQube

even with some clients moving things Inhouse or hiring comms staff, no shortage of need for expertise #solopr



KristK 1:36pm via tchat.io

A5: More training, consulting in 2016. Overall, work is on upswing. #solopr



PaulaJohns 1:36pm via TweetDeck

Yes, exactly. RT @<u>KellyeCrane</u> I worry the media focus on the stock market will become self-fulfilling. Chill everyone. :-) #solopr



KellyeCrane 1:36pm via tchat.io

This is good! RT @jendonovansf: @PaulaJohns same here. No signs of slowdown. Actually picked up since New Years. #solopr



SoloPR 1:35pm via tchat.io

Great! RT @ <u>AmazingPRMaven</u>: A5. clients are eager to do new things, very goals focused and want deliverables, no slowdown #solopr



<u>phyllisweisspr 1:35pm via Twitter Web Client</u>

RT @PaulaJohns: @jendonovansf Good, same here! Seeing people starting off the year ready to make things happen in 2016! #soloPR



PaulaJohns 1:35pm via TweetDeck

@jendonovansf Good, same here! Seeing people starting off the year ready to make things happen in 2016! #soloPR



LisaMcAlister 1:35pm via Hootsuite

@gregwbrooks thats what im seeing too #solopr



<u>KerryModcom 1:35pm via Twitter Web Client</u>

RT @mdbarber: @gregwbrooks that's pretty cool. I think people think moving inhouse is cheaper but it isn't always. #solopr



phyllisweisspr 1:35pm via Twitter Web Client

#solopr Q5: Had to cancel a vacation next week because of work.



SoloPR 1:35pm via Twitter Web Client

RT @<u>LisaMcAlister</u>: A5: They are spending just still a struggle to educate the diff between PR and marketing spends with so many offerings o#solopr



AmazingPRMaven 1:34pm via TweetChat by oneQube

A5. clients are eager to do new things, very goals focused and want deliverables, no slowdown #solopr



mdbarber 1:34pm via Twitter Web Client

RT @kpaine66: Savvy clients are realizing the importance of their story and getting their personal brand complementing their prof brand. #solopr



mdbarber 1:34pm via tchat.io

@gregwbrooks that's pretty cool. I think people think moving inhouse is cheaper but it isn't always. #solopr



<u>KerryModcom 1:34pm via Twitter Web Client</u>

RT @gregwbrooks: A5b: OTOH, a long-time retainer just decided to abandon moveeverything-in-house plans because they couldn't duplicate the#solopr



kpaine66 1:34pm via tchat.io

Savvy clients are realizing the importance of their story and getting their personal brand complementing their prof brand. #solopr



KristK 1:34pm via Twitter Web Client

RT @SoloPR: Q5. With the year underway, how would you assess the sentiment of your clients and prospects? Are they spending on PR? #solopr



jendonovansf 1:34pm via Twitter for iPhone

@PaulaJohns same here. No signs of slowdown. Actually picked up since New Years. #solopr



gregwbrooks 1:34pm via Twitter Web Client

A5b: OTOH, a long-time retainer just decided to abandon move-everything-in-house plans because they couldn't duplicate the value. #solopr



LisaMcAlister 1:33pm via Hootsuite

A5: They are spending just still a struggle to educate the diff between PR and marketing spends with so many offerings out there #solopr



LEicher 1:33pm via Twitter Web Client

A5: The B2B I work in is very polar: Companies value PR's role and spend accordingly, or they don't get it and won't budget for it. #solopr



SoloPR 1:33pm via tchat.io

Hi @AmazingPRMaven so glad you could make it! #solopr



KellyeCrane 1:33pm via tchat.io

Great to hear! RT @kpaine66: Q5: I'm receiving a lot more interest in PR/personal branding. More than I've seen in awhile. #solopr



PaulaJohns 1:33pm via TweetDeck

@jendonovansf Not at all. Sunny skies and lots of optimism and potential is now on my radar. I just worry. J How about you? #soloPR



SoloPR 1:33pm via tchat.io

Just joined? We're on Q5- how would you assess the sentiment of your clients and prospects? Are they spending on PR? #solopr



KellyeCrane 1:33pm via tchat.io

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@PaulaJohns Yes, same here. I worry the media focus on the stock market will become self-fulfilling. Chill everyone. :-) #solopr



kpaine66 1:33pm via tchat.io

@KerryModcom Experiencing the same, too. #solopr



AmazingPRMaven 1:33pm via Twitter for iPad

Arriving late, just getting to #solopr chat, greetings from DC



gregwbrooks 1:33pm via Twitter Web Client

A5a: Mixed bag. So many of my clients have a specific problem to solve and won't stick after the problem is gone -- and that's fine. #solopr



Steve McIntyre 1:32pm via Twitter for iPhone

RT @kpaine66: A4: Telling one's story and aligning it with their personal brand - think we'll see more of that. #solopr



KerryModcom 1:32pm via Twitter Web Client

A5: Clients are still spending on PR but are more focused & nimble w/ \$\$ #solopr



mdbarber 1:32pm via tchat.io

@phyllisweisspr Looks like people are using the # a ton but I'm just ignoring them. #solopr



jendonovansf 1:32pm via Twitter for iPhone

@PaulaJohns Are you seeing a dip Paula? #solopr



KellyeCrane 1:32pm via tchat.io

@PRProSanDiego Hi Gayle! \*waving\* #solopr



PaulaJohns 1:32pm via TweetDeck

No, not at all, @<u>KellyeCrane</u>. Seeing a lot of optimism. I'm just very mindful of the potential. <u>#soloPR</u> twitter.com/KellyeCrane/st...



SoloPR 1:31pm via tchat.io

Hi @LisaMcAlister so glad you could make it! #solopr



phyllisweisspr 1:31pm via Twitter Web Client

#solopr Is this chat getting spammed? What are these other comments?



mdbarber 1:31pm via tchat.io

@PRProSanDiego Absolutely pouring here! Really gross out. Count your blessings. #solopr



kpaine66 1:31pm via tchat.io

Q5: I'm receiving a lot more interest in PR/personal branding. More than I've seen in awhile. #solopr



SoloPR 1:31pm via tchat.io

Hi @PRProSanDiego happy you are here! #solopr



LisaMcAlister 1:31pm via Hootsuite

Hi peeps, just joining #solopr



mdbarber 1:31pm via Twitter Web Client

RT @SoloPR: Q5. With the year underway, how would you assess the sentiment of your clients and prospects? Are they spending on PR? #solopr



PRProSanDiego 1:31pm via Twitter Web Client

Showing up late but resolve to get here more often in 2016! <u>#soloPR</u> It just hit 60 degrees in San Diego but at least it's not raining.



SoloPR 1:31pm via tchat.io

Q5. With the year underway, how would you assess the sentiment of your clients and prospects? Are they spending on PR? #solopr



SoloPR 1:30pm via tchat.io

Very insightful answers on Q4, stand by for Q5 #solopr



PaulaJohns 1:30pm via tchat.io

So true RT @KristK A4: Orgs are realizing that MORE comms is not the answer; SMARTER comms is. #solopr



KerryModcom 1:30pm via Twitter Web Client

RT @kpaine66: A4: Telling one's story and aligning it with their personal brand - think we'll see more of that. #solopr



KellyeCrane 1:30pm via tchat.io

@PaulaJohns Are you seeing growth concerns impacting budgets yet? I haven't. #solopr



kpaine66 1:29pm via tchat.io

A4: Telling one's story and aligning it with their personal brand - think we'll see more of that. #solopr



gregwbrooks 1:29pm via Twitter Web Client

@<u>LEicher</u> Plattsburg, about 35 miles north of KC. Tiny town, lots of cows, etc. I have a couple of houses there. <u>#solopr</u>



<u>akenn 1:29pm via Twitter Web Client</u>

@gregwbrooks @KellyeCrane @mdbarber @KristK could be a guy thing, could be a solo/consultant thing...#solopr



KristK 1:29pm via tchat.io

@gregwbrooks Interesting. I believe there's a football stadium that could be available. #solopr



mdbarber 1:29pm via tchat.io

Very real issue for many in oil dominated areas -- Canada, Alaska, many southern states. @ KerryModcom #solopr



phyllisweisspr 1:29pm via Twitter Web Client

RT @KristK: A4: Orgs are realizing that MORE comms is not the answer; SMARTER comms is. Messages must resonate, break through clutter. #solopr

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KerryModcom 1:29pm via Twitter Web Client

RT @KristK: A4: Orgs are realizing that MORE comms is not the answer; SMARTER comms is. Messages must resonate, break through clutter. #solopr



KristK 1:29pm via tchat.io

A4: Orgs are realizing that MORE comms is not the answer; SMARTER comms is. Messages must resonate, break through clutter. #solopr



mdbarber 1:29pm via tchat.io

LOL! RT @gregwbrooks: @mdbarber @KellyeCrane @akenn @KristK CAPITALISM IS THE CAUSE! (/faints from a stroke):) #solopr



SoloPR 1:28pm via tchat.io

Very real impact RT @<u>KerryModcom</u>: A4: Oil price continuing to fall, economic impact in Canada #solopr



LEicher 1:28pm via Twitter Web Client

Where in MO @gregwbrooks? #solopr



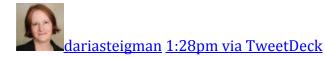
PaulaJohns 1:28pm via tchat.io

A4 Economic downturn always has an impact in the B2B market I serve. #soloPR



mdbarber 1:28pm via tchat.io

@gregwbrooks that's good motivation! Worked for me...until we moved and then things dropped off. #solopr



Sorry, <u>#solopr</u>. Distracted by trying to open my Prius fob to change the battery. Because I am Superwoman but I don't always multitask.



kpaine66 1:28pm via Twitter Web Client

RT @<u>LEicher</u>: A4 - The growing influence of social media in the B2B market I serve. #solopr



gregwbrooks 1:28pm via Twitter Web Client

A4: I'd like to move to MO late in 2016, and that's a \$50k process (repairs, moving, etc.). I'm using that to motivate biz dev. #solopr



KerryModcom 1:27pm via Twitter Web Client

A4: Oil price continuing to fall, economic impact in Canada #solopr



SoloPR 1:27pm via Twitter Web Client

RT @<u>LEicher</u>: A4 - The growing influence of social media in the B2B market I serve. #solopr



SoloPR 1:27pm via tchat.io

Many of us around the world share these thoughts RT @kpaine66: A4: World events, people feeling vulnerable/unsafe. #solopr



KristK 1:27pm via Twitter Web Client

RT @SoloPR: Q4. What events/happenings/trends do you see impacting your work this year? #solopr

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<u>#SwingDay</u>, <u>#OurLittleChanges</u>, Razzies, Antonio Cromartie, Secret Wars, Alejandro Aravena, <u>#FETC</u>, <u>#solopr</u>



LEicher 1:26pm via Twitter Web Client

A4 - The growing influence of social media in the B2B market I serve. #solopr



kpaine66 1:26pm via tchat.io

A4: World events, people feeling vulnerable/unsafe. #solopr



SoloPR 1:26pm via tchat.io

It seems we are trending which brings out the bots, just ignore them:) #solopr



gregwbrooks 1:26pm via Twitter Web Client

@mdbarber @KellyeCrane @akenn @KristK CAPITALISM IS THE CAUSE! (/faints from a stroke) :) #solopr



mdbarber 1:25pm via tchat.io

A4 -- World events. Oil prices dropping through the floor. #solopr



KerryModcom 1:25pm via Twitter Web Client

RT @kpaine66: My biz solutions: better social selling for myself. Video tip series on LinkedIn. More diligence with blogging. #solopr



KellyeCrane 1:25pm via tchat.io

@kpaine66 Sounds great - I look forward to seeing what you do! #solopr



mdbarber 1:25pm via Twitter Web Client

RT @SoloPR: Q4. What events/happenings/trends do you see impacting your work this year? #solopr



kpaine66 1:25pm via tchat.io

Yes! A good Freudian slip, perhaps? #solopr



<u>KerryModcom 1:25pm via Twitter Web Client</u>

A3: Continue building partnerships, diversifying services & sectors #solopr



SoloPR 1:25pm via tchat.io

Q4. What events/happenings/trends do you see impacting your work this year? #solopr



SoloPR 1:25pm via tchat.io

Ha! @kpaine66 Well a good resolution is a solution right? #solopr



kpaine66 1:24pm via tchat.io

\*Meant "resolutions" not solutions. :) #solopr



kpaine66 1:24pm via tchat.io

My biz solutions: better social selling for myself. Video tip series on LinkedIn. More diligence with blogging. #solopr



SoloPR 1:24pm via tchat.io

Welcome @kpaine66 so glad you are here! #solopr



dariasteigman 1:24pm via TweetDeck

@kpaine66 We're talking 2016 business resolutions. #solopr



kpaine66 1:23pm via tchat.io

Thanks @dariasteigman. My 1st Twitter chat here. #solopr



mdbarber 1:23pm via Twitter for Mac

RT @SoloPR: Q3: What are your business resolutions? #solopr



<u>phyllisweisspr 1:23pm via Twitter Web Client</u>

RT @KellyeCrane: We #SoloPR pros are ahead of the game on that account - we can scale back/adjust our focus as we like!



gregwbrooks 1:23pm via Twitter Web Client

@<u>KellyeCrane</u> @<u>akenn</u> @<u>mdbarber</u> @<u>KristK</u> Challenging for me -- and maybe this is a guy thing -- 100% of my self-identity is my work. #solopr



dariasteigman 1:22pm via TweetDeck

@kpaine66 Welcome! #solopr



KellyeCrane 1:22pm via tchat.io

We <u>#SoloPR</u> pros are ahead of the game on that account - we can scale back/adjust our focus as we like!



PaulaJohns 1:22pm via tchat.io

Fantastic! RT @phyllisweisspr I'm going on a safari this summer for my 18th anniversary in business . #soloPR



mdbarber 1:22pm via tchat.io

Amen!! RT @phyllisweisspr: #solopr A2. I'm learning not to feel guilty about saying "no" and turning down business.



dariasteigman 1:22pm via TweetDeck

@<u>KerryModcom</u> Every time I've lost big client or econ. is scary, after the panic I always appreciate the shift it forces me to make. #solopr



mdbarber 1:21pm via Twitter Web Client

RT @<u>KellyeCrane</u>: @<u>gregwbrooks</u> @<u>akenn</u> @<u>mdbarber</u> @<u>KristK</u> I think the world events of 2015 have a lot of people realizing work isn't most impo<u>#solopr</u>



SoloPR 1:21pm via tchat.io

Important! RT @phyllisweisspr: #solopr A2. I'm learning not to feel guilty about saying "no" and turning down business.



KerryModcom 1:21pm via Twitter Web Client

RT @<u>KellyeCrane</u>: @<u>gregwbrooks</u> @<u>akenn</u> @<u>mdbarber</u> @<u>KristK</u> I think the world events of 2015 have a lot of people realizing work isn't most impo<u>#solopr</u>



kpaine66 1:21pm via tchat.io

@kpaine66 just joined #solopr



mdbarber 1:21pm via Twitter Web Client

RT @gregwbrooks: A3: Learn to love the work again.Less self-anger. Fewer fish, bigger fish. Innovate offerings -- don't sell what others ar#solopr



phyllisweisspr 1:21pm via Twitter Web Client

#solopr A2. I'm learning not to feel guilty about saying "no" and turning down business.



uniquelyphilly 1:21pm via Uniquely Phlly

<u>#solopr</u> is trending on Twitter in <u>#philly</u>



gregwbrooks 1:21pm via Twitter Web Client

A3: Learn to love the work again.Less self-anger. Fewer fish, bigger fish. Innovate offerings -- don't sell what others are selling. #solopr



dariasteigman 1:21pm via TweetDeck

Forward motion. It started as my run mantra (still is), but it also applies more broadly to staying unstuck. #solopr twitter.com/SoloPR/status/...



KellyeCrane 1:20pm via tchat.io

@gregwbrooks @akenn @mdbarber @KristK I think the world events of 2015 have a lot of people realizing work isn't most important. #solopr



mdbarber 1:20pm via tchat.io

Good to hear. Would love to hear more. RT @akenn: I've been working with a coach and that has helped a lot. #solopr



PaulaJohns 1:20pm via tchat.io

Definitely agree, Leslie. MT @<u>LEicher</u>: Am thinking more about coordinator level assistance. Harder to find subs to do that #solopr



KerryModcom 1:20pm via Twitter Web Client

So true! Diversity is key. RT @dariasteigman: @KerryModcom Maybe an opp to try something new (product, client, industry, etc)? #solopr



<u>akenn 1:19pm via tchat.io</u>

I've been working with a coach and that has helped a lot. #solopr



SoloPR 1:19pm via tchat.io

Agree @mdbarber and made a note of it right before your tweet cc @KristK @akenn #solopr



PaulaJohns 1:19pm via tchat.io

A2 Fortunate to have many biz growth opportunities...challenge is deciding when/if to say no, and good partnerships for scaling. #soloPR



dariasteigman 1:19pm via TweetDeck

#solopr transcript – 1/13/2016
For more information and resources, visit <a href="http://soloprpro.com/">http://soloprpro.com/</a>

@<u>KerryModcom</u> That's always scary. Maybe an opportunity to try something new (product, client, industry, etc)? <u>#solopr</u>



KerryModcom 1:19pm via Twitter Web Client

Absolutely! RT @<u>KellyeCrane</u>: Diversifying geographically will help RT @KerryModcom: #solopr



gregwbrooks 1:18pm via Twitter Web Client

@akenn YES!!! One of my stated goals for the year is learning to love the work again. #solopr



mdbarber 1:18pm via tchat.io

@KristK @akenn I think this could be a really interesting discussion/blog post. I think more of us face it than admit it. #solopr



SoloPR 1:18pm via tchat.io

Q3: What are your business resolutions? #solopr



KristK 1:18pm via tchat.io

@akenn I fought that last year (and still do), if you ever want to chat. #solopr



jendonovansf 1:17pm via TweetDeck

Totally agree on the subcontracting route. <u>#solopr twitter.com/PaulaJohns/sta...</u>



KerryModcom 1:17pm via Twitter Web Client

RT @<u>KellyeCrane</u>: It's a challenge! MT @<u>mdbarber</u>: A2 - ...need to keep my eye on the prize rather than the low hanging (easy-to-do) fruit. ##solopr



kcwriter 1:17pm via Twitter Web Client

A2: Finding the right time/effort balance between working for current clients and building my business #solopr



KellyeCrane 1:17pm via tchat.io

Diversifying geographically will help RT @<u>KerryModcom</u>: A2: Weathering a dismal economy in my region, at risk of sliding further #solopr



LEicher 1:17pm via Twitter Web Client

Been using subs for many years, @PaulaJohns. Am thinking more about coordinator level assistance. Harder to find subs to do that #solopr



jendonovansf 1:17pm via TweetDeck

Thanks Karen. #solopr twitter.com/SoloPR/status/...



KerryModcom 1:17pm via Twitter Web Client

RT @SoloPR: Love @jendonovansf looking at the challenge as an opportunity! Smart! #solopr



mdbarber 1:17pm via tchat.io

Interesting. How are you working on that? MT @akenn: A2 one I haven't faced yet in 14 yrs as solo is staying motivated #solopr



SoloPR 1:16pm via tchat.io

Thanks for sharing this one @akenn: new challenge... and one that's sort of hard to admit - is staying motivated #solopr



KristK 1:16pm via tchat.io

No official Founders Day here: January 2004 was a blur personally and professionally. @dariasteigman @mdbarber @gregwbrooks #solopr



mdbarber 1:16pm via tchat.io

@gregwbrooks I can't see you slowing down. But at (almost) 60, that's where my head is. #solopr



KellyeCrane 1:16pm via tchat.io

It's a challenge! MT @mdbarber: A2 - ...need to keep my eye on the prize rather than the low hanging (easy-to-do) fruit. #solopr



PaulaJohns 1:16pm via tchat.io

Really feel subcontracting is good way to go: MT @<u>LEicher</u>: Continuing to build my biz AND knowing when to bring on full-time help. #solopr



SoloPR 1:15pm via tchat.io

Love @jendonovansf looking at the challenge as an opportunity! Smart! #solopr



akenn 1:15pm via tchat.io

A2 a new challenge that I haven't faced yet in 14 yrs as solo - and one that's sort of hard to admit - is staying motivated #solopr



KerryModcom 1:15pm via Twitter Web Client

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A2: Weathering a dismal economy in my region, that's at risk of sliding further #solopr



We can relate @<u>KristK</u>: work/life balance and keeping pipeline of prospective clients filled. New website is past due too. #solopr



gregwbrooks 1:15pm via Twitter Web Client

A2: Deciding what to do -- I could 2x in size but, at 50 (and not planning past 60) there's a little voice suggesting I slow down. #solopr



mdbarber 1:14pm via Twitter Web Client

RT @jendonovansf: A2: My biggest challenge is also an opportunity. Finding the best way to scale my business while offering top notch clien#solopr



jendonovansf 1:14pm via TweetDeck

A2: My biggest challenge is also an opportunity. Finding the best way to scale my business while offering top notch client support #solopr



KellyeCrane 1:14pm via tchat.io

Good one RT @<u>LEicher</u>: A2 - Continuing to build my business AND knowing when it's the right time to bring on full-time help. <u>#solopr</u>



SoloPR 1:14pm via tchat.io

Many share this -- MT @<u>LEicher</u>: Continuing to build my business AND knowing when it's the right time to bring on full-time help. #solopr



KristK 1:13pm via tchat.io

A2: Biggest challenges remain work/life balance and keeping pipeline of prospective clients filled. New website is past due too. #solopr



ChipGriffin 1:13pm via TweetDeck

RT @PaulaJohns: Agree RT @jendonovansf: Content is content, it's just the format that changes. From press releases to eBooks. #solopr



mdbarber 1:13pm via Twitter Web Client

RT @KellyeCrane: A1: Lines have been blurred for some time now. Some amount of social ad purchasing (at least) is often in the PR wheelhous#solopr



PaulaJohns 1:13pm via tchat.io

Agree RT @jendonovansf: Content is content, it's just the format that changes. From press releases to eBooks. #solopr



mdbarber 1:13pm via tchat.io

A2 - In a rebuilding/redefining year so need to keep my eye on the prize rather than the low hanging (easy-to-do) fruit. #solopr



LEicher 1:13pm via Twitter Web Client

A2 - Continuing to build my business AND knowing when it's the right time to bring on full-time help. #solopr



Madeira PR 1:13pm via Twitter Web Client

RT @<u>KellyeCrane</u>: A1: Lines have been blurred for some time now. Some amount of social ad purchasing (at least) is often in the PR wheelhous<u>#solopr</u>



KristK 1:12pm via Twitter Web Client

RT @SoloPR: Q2. What are your biggest challenges this year? #solopr



mdbarber 1:12pm via Twitter Web Client

RT @SoloPR: Q2. What are your biggest challenges this year? #solopr



KerryModcom 1:12pm via Twitter Web Client

RT @mdbarber: @KellyeCrane: A1: I consider content creation part of trad'l PR, but anything that involves paid media is a new part of our j#solopr



KristK 1:12pm via tchat.io

@akenn That does sound interesting! #solopr



jendonovansf 1:12pm via TweetDeck

I like this approach. Content is content, it's just the format that changes. From press releases to eBooks. #solopr twitter.com/KellyeCrane/st...



SoloPR 1:12pm via tchat.io

Q2. What are your biggest challenges this year? #solopr



SDITSystems 1:12pm via RoundTeam

RT @PaulaJohns: Paula here, joining the #soloPR chat from the San Diego area, where it's a "chilly" 57 degrees right now. :)



## FindTampaHomes 1:12pm via Twitter for Android

RT @dariasteigman: @SoloPR @FindTampaHomes After being blown across the parking lot this morning, I think I need to FIND a Tampa home. #solopr



mdbarber 1:12pm via tchat.io

@<u>KellyeCrane</u>: A1: I consider content creation part of trad'l PR, but anything that involves paid media is a new part of our jobs. #solopr



KellyeCrane 1:11pm via tchat.io

True! MT @mdbarber: A1 Some of our answers are likely going to be different because our definitions of trad'l PR might be different. #solopr



KerryModcom 1:11pm via Twitter Web Client

A1: Opps may be coming up in the area of org development via internal comms #solopr



gregwbrooks 1:11pm via Twitter Web Client

@mdbarber Bingo. If I offer crisis engineering services (a real thing), that's not going to be PR to a lot of people. #solopr



SoloPR 1:11pm via tchat.io

Interesting to see the diversity of roles and approaches in response to Q1. Q2 coming up! #solopr



PaulaJohns 1:11pm via tchat.io

True..MT @mdbarber .A1 -- Some answers are likely going to be different because our definitions of traditional PR might differ. #solopr

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KristK 1:11pm via tchat.io

Chilly here in south MS, which means a sweatshirt. 60 degrees. #solopr



mdbarber 1:11pm via Twitter Web Client

RT @Vruno: A1 It's all integrated now. "Amplify the message" at the core. #soloPR



dariasteigman 1:11pm via TweetDeck

RT @Vruno: A1 It's all integrated now. "Amplify the message" at the core. #soloPR



mdbarber 1:10pm via tchat.io

A1 - If one starts with a strategic PR/comm plan, the tactics might be considered non-traditional but I'm not sure they really are. #solopr



<u>Vruno 1:10pm via Twitter Web Client</u>

A1 It's all integrated now. "Amplify the message" at the core. #soloPR



KellyeCrane 1:10pm via tchat.io

A1: I consider content creation part of traditional PR, but anything that involves paid media is a new(ish) part of our jobs. #solopr



dariasteigman 1:10pm via TweetDeck

@SoloPR @FindTampaHomes After being blown across the parking lot this morning, I think I need to FIND a Tampa home. #solopr



ndbarber 1:10pm via tchat.io

A1 -- Some of our answers are likely going to be different because our definitions of traditional PR might be different. #solopr



KristK 1:10pm via tchat.io

Q1: Most of my work falls into traditional PR box: media relations, comms strategy, inc social media. Teaching PR too at Tulane. #solopr



/r<u>uno</u> 1:09pm via Twitter Web Client

#soloPR - Hi. Kris Huson coming to you live from the frozen northland of MN



dariasteigman 1:09pm via TweetDeck

THIS >> I think the required skill set across marcomm is getting wider as how we interact, engage shifts. #solopr twitter.com/KellyeCrane/st...



SoloPR 1:09pm via tchat.io

Hello @FindTampaHomes and welcome! #solopr



akenn 1:09pm via tchat.io

A1. I'm working on an interesting project right now that's not traditional PR - more of internal comm, consensus bldg, crisis comm #solopr



PaulaJohns 1:09pm via tchat.io

A1. More and more of my work falls outside of traditional PR, but it's all integrated. Been moving in that direction for awhile. #soloPR



FindTampaHomes 1:09pm via Twitter for Android

Hello <u>#solopr</u> Great joining you today from <u>#Tampa #pr</u>



SoloPR 1:08pm via tchat.io

Hi @LEicher so glad to see you here! #solopr



LEicher 1:08pm via Twitter Web Client

No @kcwriter, but it has been a long time! #solopr



gregwbrooks 1:08pm via Twitter Web Client

@<u>dariasteigman</u> @<u>mdbarber</u> @<u>KristK</u> Late bloomer her -- I only realized the fun of Founder's Day the last few years. :) <u>#solopr</u>



SoloPR 1:08pm via Twitter Web Client

RT @KellyeCrane: A1: Lines have been blurred for some time now. Some amount of social ad purchasing (at least) is often in the PR wheelhous#solopr



KellyeCrane 1:08pm via tchat.io

Love it! RT @phyllisweisspr: #solopr I'm going on a safari this summer for my 18th anniversary in business.



SoloPR 1:08pm via tchat.io

Ha! Yes! RT @dariasteigman: Since I don't say I do PR, I guess that would be a "yes"? #solopr twitter.com/SoloPR/status/...



kcwriter 1:08pm via Twitter Web Client

@<u>LEicher</u> Hi Leslie! Is this your first <u>#solopr</u> chat?



phyllisweisspr 1:07pm via Twitter Web Client

#solopr I'm going on a safari this summer for my 18th anniversary in business.



jendonovansf 1:07pm via TweetDeck

A1: Since I focus on <u>#socialmedia</u> consulting, yes, I'm doing non-PR work in 2016:) But think integration of the 2 is critical <u>#solopr</u>



KellyeCrane 1:07pm via tchat.io

A1: Lines have been blurred for some time now. Some amount of social ad purchasing (at least) is often in the PR wheelhouse. #solopr



KristK 1:07pm via Twitter Web Client

RT @SoloPR: Q1. In 2016, are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr



dariasteigman 1:07pm via TweetDeck

@mdbarber @gregwbrooks @KristK I think my biz hit the age where we no longer celebrate Our Founder's Day. #solopr



kcwriter 1:07pm via Twitter Web Client

Kelle Campbell from South Florida #solopr



If you just joined Q1 In 2016, are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr



gregwbrooks 1:07pm via Twitter Web Client

A1: I'm at 40-45% now; hope to be closer to 80% by the end of 2016, if you count crisis-related work as outside of traditional PR. #solopr



PaulaJohns 1:06pm via tchat.io

Paula here, joining the <u>#soloPR</u> chat from the San Diego area, where it's a "chilly" 57 degrees right now. :)



LEicher 1:06pm via Twitter Web Client

Good afternoon! Leslie here from St. Louis. #solopr



dariasteigman 1:06pm via TweetDeck

Since I don't say I do PR, I guess that would be a "yes"? #solopr twitter.com/SoloPR/status/...



SoloPR 1:06pm via tchat.io

If you're new to chatting, we suggest using a tool like tchat.io – makes it easier to keep up. Remember to use the <u>#SoloPR</u> hashtag!



mdbarber 1:06pm via tchat.io

@gregwbrooks @KristK I like the idea of a Founder's Day. Think I'll have a big party for mine. Will be 16 years this June. #solopr

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KellyeCrane 1:05pm via tchat.io

RT @SoloPR: Q1. In 2016, are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr



mdbarber 1:05pm via tchat.io

Good morning all. Mary here from Gig Harbor. #solopr



KerryModcom 1:05pm via Twitter Web Client

Good morning <u>#solopr</u>! Kerry here from Alberta, Canada.



SoloPR 1:05pm via tchat.io

Amazing! Congratulations! RT @ KellyeCrane: @ KristK Aw, thank you Kristie! Backatcha. :-) #solopr



mdbarber 1:05pm via Twitter Web Client

RT @SoloPR: Q1. In 2016, are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr



gregwbrooks 1:04pm via Twitter Web Client

@KristK My 12-year anniversary of FT solo work is Feb. 1 -- what are you doing for Founder's Day? #solopr



SoloPR 1:04pm via tchat.io

Q1. In 2016, are you doing work that falls outside of traditional PR (e.g., FB ads, etc.)? How much? #solopr



KellyeCrane 1:04pm via tchat.io

My first <u>#SoloPR</u> chat as participant and not moderator (all hail new <u>#SoloPR</u> chief, @KarenSwim!).



phyllisweisspr 1:04pm via Twitter Web Client

#solopr Phyllis Weiss is here from "not so Hotlanta."



SoloPR 1:04pm via tchat.io

Q1 coming up! #solopr



jendonovansf 1:04pm via Twitter for iPhone

Good morning <u>#solopr</u> friends! Jennifer from <u>#sanfrancisco</u> here. <u>#socialmedia</u> consulting.



gregwbrooks 1:04pm via Twitter Web Client

Greg Brooks here. Based in Vegas. Either a Blood or a Crip of PR, depending on who's paying best on any given day. #solopr



dariasteigman 1:03pm via TweetDeck

Hello & happy 2016 <u>#solopr</u> pals. Joining today from freezing Washington, DC. Comms pro & 20+ years as a biz owner.



SoloPR 1:03pm via tchat.io

Very exciting to see new and familiar faces! #solopr



KristK 1:03pm via tchat.io

Happy New Year to my <u>#solopr</u> pals! Kristie here from the MS Gulf Coast, celebrating 12 yrs solo this month.



KellveCrane 1:03pm via tchat.io

@KristK Aw, thank you Kristie! Backatcha. :-) #solopr



SoloPR 1:02pm via tchat.io

Great crowd gathering, thanks for joining everyone! #solopr



ImageSuitePR 1:02pm via Twitter Web Client

RT @<u>KarenSwim</u>: Indie pros in <u>#PR #socialmedia</u> and related, 1 hour until <u>#solopr</u> chat! Please join us, 1-2pm ET!



kcwriter 1:02pm via Twitter Web Client

Making it to **#SoloPR** after several months away. Glad to be back!



dariasteigman 1:02pm via TweetDeck

Now I must shift my brain from <u>#bufferchat</u> mode to <u>#solopr</u> mode. And my TweetDeck hashtag column. <u>#LifeOnline</u>



SoloPR 1:02pm via tchat.io

If you're joining, please introduce yourself. This is <u>@Karen</u> Swim of of soloprpro [dot] com and I will be your moderator. <u>#solopr</u>



phyllisweisspr 1:02pm via Twitter Web Client

RT @<u>KristK</u>: Congrats to @<u>KellyeCrane</u> and @<u>KarenSwim</u> as they move into new roles with #solopr. Lucky to call them mentors and friends. #solopr



KristK 1:01pm via tchat.io

Congrats to @KellyeCrane and @KarenSwim as they move into new roles with #solopr. Lucky to call them mentors and friends. #solopr



KellyeCrane 1:01pm via tchat.io

RT @SoloPR: It's time for this week's #solopr chat, for #freelance consultants in #PR, #socialmedia and related fields!



iendonovansf 1:01pm via Twitter for iPhone

RT @SoloPR: It's time for this week's #solopr chat, for #freelance consultants in #PR, #socialmedia and related fields!



phyllisweisspr 1:01pm via Twitter Web Client

RT @SoloPR: It's time for this week's #solopr chat, for #freelance consultants in #PR, #socialmedia and related fields!



SoloPR 1:00pm via tchat.io

It's time for this week's <u>#solopr</u> chat, for <u>#freelance</u> consultants in <u>#PR</u>, <u>#socialmedia</u> and related fields!